

An aerial photograph of Los Angeles, showing the city skyline with various skyscrapers in the background and a dense residential area with many houses and trees in the foreground. The image is overlaid with a dark blue gradient and a white border.

Marcus & Millichap

THE NEEMA GROUP

As Los Angeles' experts in multifamily real estate, our team's proactive services help you invest strategically, build your portfolio, while safeguarding your interests – and your future.

THE NEEMA GROUP

NEEMA AHADIAN

Senior Managing Director of Investments

Professional Experience

Neema Ahadian is the First Vice President of Investments at Marcus & Millichap, as well as the Director of the Neema Group. Recognized for his expertise in multifamily investments in Los Angeles, Neema has spent the past two decades in the business aiding investors in making strategic investments and enhancing their wealth. Committed to client experience, Neema is a relationship builder, a marketing expert, and a problem solver for clients no matter their situation.

Education

- University of Southern California, Marshall School of Business - 2000
- Copenhagen Business School, Master Program in International Management - 1999

Advisory and Brokerage Services

- Accurate evaluation services with real-time sales data and analysis.
- Proactive marketing strategies tailored and optimized for maximum exposure.
- Unparalleled market knowledge to achieve the highest price.
- The most comprehensive access to buyers nationally.
- Constant communication, with regular marketing updates, between client and agent.
- Involved, strategic, and focused cooperation during the escrow period.
- Expertise in asset positioning and street-level valuation.
- Assessment of investment opportunity to increase return on equity in a 1031 exchange.
- Access to refinancing options through multiple sources of financing.

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TheNeemaGroup.com



Our Notable Transactions

We have a proven track record of gaining results for our clients. Below are just some of our most notable closings in the Los Angeles area.

Portfolios

Prana Portfolio	483	\$104,000,000
Armor Portfolio	537	\$84,180,000

Multi-family

15601 Tustin Village Way, Tustin, CA	58	\$23,075,000
7851 Ventura Canyon Ave, Panorama City, CA	51	\$22,300,000
2127 Rodney Dr, Los Angeles, CA	42	\$22,000,000
15601 Tustin Village Way, Tustin, CA	58	\$20,100,000
835 W Rosecrans Ave, Gardena, CA	95	\$15,700,000
13605 S Vermont Ave, Gardena, CA	66	\$14,750,000
808 S Hobart Blvd, Los Angeles, CA	49	\$12,850,000
4959 Romaine St, Los Angeles, CA	20	\$7,350,000
1650 S Bentley Ave, Los Angeles, CA	9	\$6,195,000
372 Loma Dr, Los Angeles, CA	23	\$5,900,000
3915 Stevely Ave & 3907 Roxanne Ave, Los Angeles, CA	24	\$5,350,000

Land

1900 Westwood Blvd, Los Angeles, CA	N/A	\$12,000,000
5006-5022 W Pico Blvd, Los Angeles, CA	N/A	\$11,500,000
6314-6330 Woodman Ave, Van Nuys, CA	N/A	\$5,675,000
655 - 685 N Mills Ave, Pomona, CA	N/A	\$5,600,000
5315 Laurel Canyon Blvd, Valley Village, CA	N/A	\$3,700,000
6605 Rosemead Blvd, Pico Rivera, CA	N/A	\$2,000,000

THE NEEMA GROUP

IMAN MOSSANEN

Land & Development Associate

Professional Experience

Iman began his career in real estate handling Los Angeles land acquisitions for a leading infill multifamily developer. During his tenure he gained an acute awareness of the overlay of the city as well as the development/entitlement process. Iman then joined The Neema Group, out of a realization that there was a substantial demand for owners of underutilized property to have competent broker representation. Having both development and brokerage experience coupled with an undying work ethic, Iman utilizes his understanding of development to maximize value on behalf of his clients in every transaction. His vast insight coupled with his attention to detail ensure that his clients' expectations are consistently surpassed..

Education

- University of Southern California, Bachelor's Degree in Real Estate
- University of Southern California, Sol Price School of Public Policy - 2018

Advisory and Brokerage Services

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- Proactive marketing strategies tailored and optimized for maximum exposure
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- The most comprehensive access to buyers nationally
- Constant communication, with regular marketing updates, between client and agent
- Involved, strategic, and focused cooperation during the escrow period
- Assessment of new investment opportunities to increase return on equity in a 1031exchange
- Expertise in asset positioning and street-level valuation

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