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INVESTMENT HIGHLIGHTS **PROPERTY** FINANCIALS MARKET COMPARABLES



## **INVESTMENT HIGHLIGHTS**



- 6745 Coldwater Canyon Ave is an eight-unit investment opportunity in the North Hollywood neighborhood of Los Angeles located near the southwest intersection of Vanowen St and Coldwater Canyon Ave.
- The subject property, built in 1977, consists of five singles, one one-bedroom, one two-bedroom, and one three-bedroom two-and-a-half bath townhouse.
- Six of the eight units to be delivered vacant at the close of escrow allowing an investor the opportunity to renovate and achieve market rents immediately; projected CAP rate of 5.73%-5.78% when vacancies are leased at market rents.
- The property features 9 parking spaces and provides ease of management as gas and electric utilities are separately metered.

- The subject property is a total of 6,123 SF on a highly visible corridor in a prime North Hollywood location less than two miles from Los Angeles Valley College.
- Named LA Weekly's best neighborhood to live in Los Angeles, North Hollywood attracts artists, writers, actors, and creatives seeking a calm suburban environment with an easy commute to Hollywood via a quick drive or the Red Line. The historic El Portal Theatre and many up-and-coming playhouses share the scene with art galleries, sound studios and the Academy of TV Arts and Sciences. The subway-accessible area also features retro-inspired cocktail lounges, craft beer bars, vintage shops and casual cafes.

8 UNITS

6,123 SF BUILDING 6/8 UNITS VACANT







12

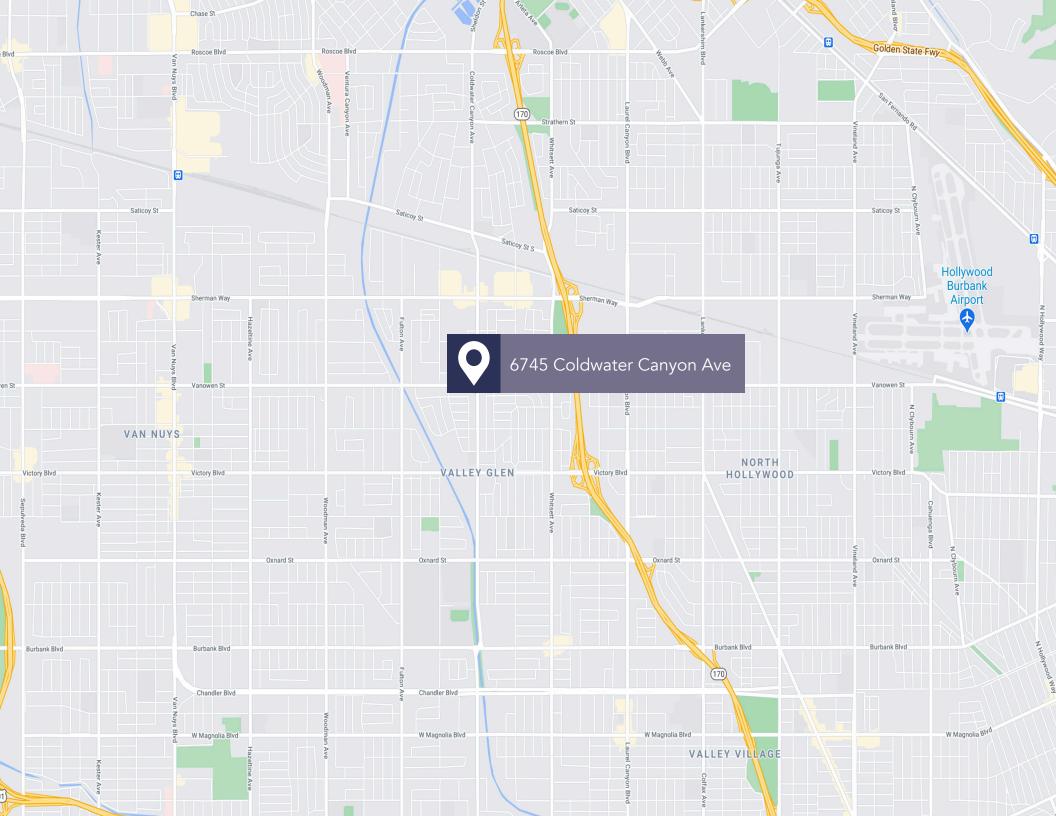
# PROPERTY FINANCIALS



# 6745 Coldwater Canyon Ave

Pricing	
Asking Price	\$1,750,000
Price per SF	\$286
Price per Unit	\$218,750
Current GRM	11.03*
Market GRM	10.96*
Current CAP	5.73%*
Market CAP	5.78%*
APN	2326-002-036
Zoning	R1-1
Year Built	1977
Gross Square Feet	6,123 SF
Lot Size	6,049 SF
Type of Ownership	Fee Simple
Construction	
Foundation	Concrete
Framing	Wood Frame
Exterior	Stucco
Roof	Flat

<sup>\*</sup>Six of eight units will be delivered vacant, pricing metrics based on vacancies leased at market rents.





















# FINANCIAL OVERVIEW

Unit #	Unit Type	Approx SF	Current Rent	Market Rent	Notes
1	Single	475 SF	\$1,350	\$1,350	Vacant
2	Single	475 SF	\$1,231	\$1,350	
3	3+2.5 Townhouse	1,625 SF	\$2,850	\$2,850	Vacant
4	Single	475 SF	\$1,395	\$1,350	
5	Single	500 SF	\$1,350	\$1,350	Vacant
6	Single	547 SF	\$1,350	\$1,350	Vacant
7	1+1	600 SF	\$1,600	\$1,600	Vacant
8	2+1	1,000 SF	\$2,100	\$2,100	Vacant
	Total		\$13,226	\$13,300	

# Units	Unit Type	Current Rent	Monthly Income	Current Rent	Monthly Income
5	Single	\$1,335	\$6,676	\$1,350	\$6,750
1	1+1	\$1,600	\$1,600	\$1,600	\$1,600
1	2+1	\$2,100	\$2,100	\$2,100	\$2,100
1	3+2.5 TH	\$2,850	\$2,850	\$2,850	\$2,850
	Total		\$13,226		\$13,300

<sup>\*</sup>Six of eight units will be delivered vacant, pricing metrics based on vacancies leased at market rents.

Annualized Operating Data	Current Rei	nts		Market Rer	nts	
Scheduled Gross Income:	\$158,712			\$159,600		
Less Vacancy Rate Reserve:	\$(7,936)	5.0%		\$(7,980)	5.0%	
Gross Operating Income:	\$150,776			\$151,620		
Less Expenses:	\$(50,425)	31.8%		\$(50,467)	31.6%	
Net Operating Income:	\$100,351			\$101,153		
Less Loan Payments:	\$(59,406)			\$(59,406)		
Less Reserves:	\$(1,600)			\$(1,600)		
Pre-Tax Cash Flow:	\$40,946	6.7%	*	\$41,747	6.8%	
Plus Principal Reduction	\$22,957			\$22,957		
Total Return Before Taxes:	\$63,902	10.4%	*	\$64,704	10.6%	

Expenses	Current	ProForma
Taxes: 1.20%	\$21,000	\$21,000
Insurance	\$2,755	\$2,755
Utilities:	\$9,120	\$9,120
Direct Assessment	\$1,051	\$1,051
Repairs & Maintenance	\$4,000	\$4,000
Waste Removal	\$2,400	\$2,400
Pest Control & Cleaning	\$660	\$660
License & Fees	\$400	\$400
Management: 5%	\$7,539	\$7,581
Landscaping	\$1,500	\$1,500
Total Expenses:	\$50,425	\$50,467
Per Net Sq. Ft.:	\$8.24	\$8.24
Per Unit:	\$6,303	\$6,308

## Pricing

Sale Price:	\$1,750,000
Down Payment: (35%)	\$612,500
Number of Units:	8
Cost per Legal Unit:	\$218,750
Current GRM:	11.03*
Market GRM:	10.96*
Current CAP:	5.73%*
Market CAP:	5.78%*
Approx. Age:	1977
Approx. Lot Size:	6,049
Approx. Gross SF:	6,123
Price per SF:	\$286

## Financing

New First Loan:	\$1,137,500
Interest Rate:	3.25%
Amortization:	30
Monthly Payment:	\$4,950.47
DCR:	1.69

<sup>\*</sup>Six of eight units will be delivered vacant, pricing metrics based on vacancies leased at market rents.





# SALES COMPARABLES



Offering Price	\$1,750,000
Number of Units	8
Year Built	1977
GRM	11.03

Price per Unit	\$218,750
Price per SF	\$286
CAP Rate	5.73%

# Units	Unit Type
5	Single
1	1+1
1	2+1
1	3+2.5 TH

## SALES COMPARABLES



6600 Woodman Ave Van Nuys, CA 91401

Sales Price	\$1,425,000
Number of Units	6
Year Built	1959
Price per Unit	\$237,500
Price per SF	\$420
CAP Rate	4.77%
GRM	13.82
Date Sold	10/28/20
# Units	Unit Type
2	1+1
4	2+1



7045 Whitsett Ave North Hollywood, CA 91605

Sales Price	\$1,425,000
Number of Units	6
Year Built	1956
Price per Unit	\$237,500
Price per SF	\$287
CAP Rate	4.35%
GRM	13.33
Date Sold	9/16/20
# Units	Unit Type
2	1+1
3	2+1
1	3+2



14163 Delano St Van Nuys, CA 91401

Sales Price	\$2,266,667
Number of Units	8
Year Built	1963
Price per Unit	\$283,333
Price per SF	\$228
CAP Rate	4.92%
GRM	N/A
Date Sold	8/13/20
# Units	Unit Type
1	1+1
7	2+1, 2+2



6009-6019 Buffalo Ave, Van Nuys, CA 91401

Sales Price	\$2,900,000
Number of Units	12
Year Built	1959
Price per Unit	\$241,667
Price per SF	\$298
CAP Rate	3.89%
GRM	15.62
Date Sold	5/21/20
# Units	Unit Type
8	1+1
4	2+2



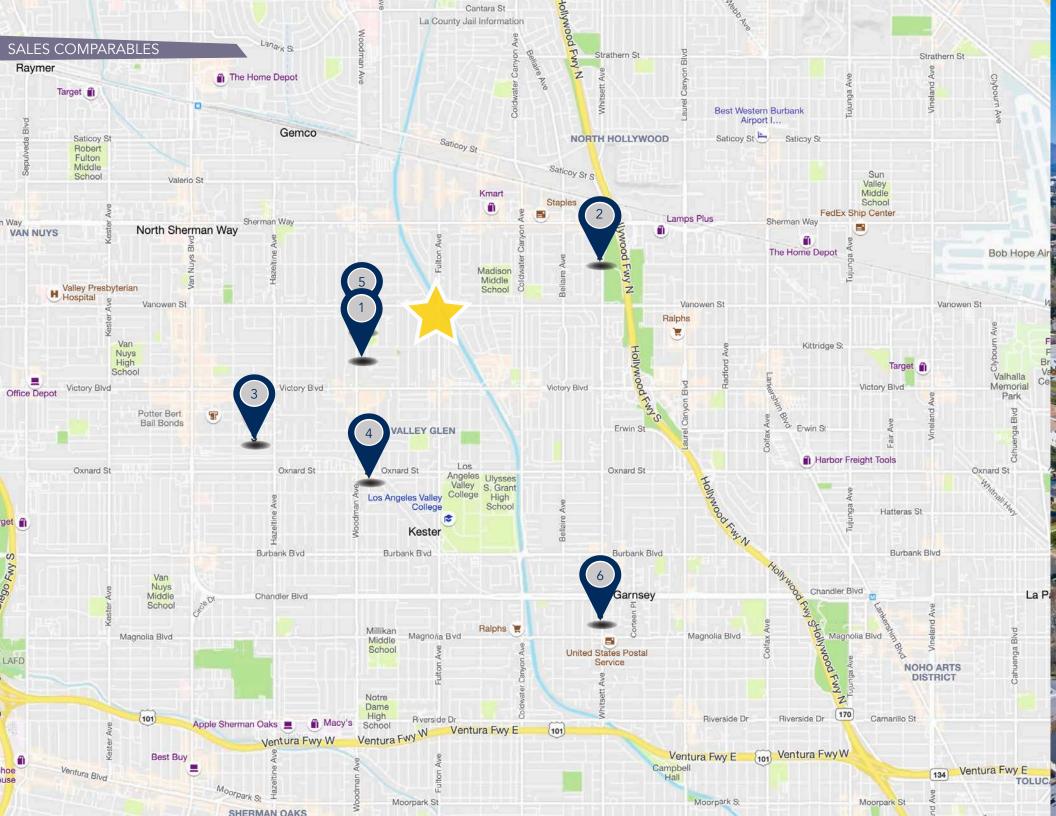
6650 Woodman Ave Van Nuys, CA 91401

Sales Price	\$1,500,000
Number of Units	6
Year Built	1956
Price per Unit	\$250,000
Price per SF	\$333
CAP Rate	4.53%
GRM	13.02
Date Sold	4/20/20
# Units	Unit Type
2	1+1
4	2+1



5325 Whitsett Ave North Hollywood, CA 91607

Sales Price	\$1,630,000
Number of Units	6
Year Built	1952
Price per Unit	\$271,667
Price per SF	\$302
CAP Rate	3.92%
GRM	15.99
Date Sold	4/3/20
# Units	Unit Type
6	1+1





# RENTAL COMPARABLES

6745 Coldwater Canyon Blvd, North Hollywood, CA 91606         Single         475-547         \$2.57         \$1,350           PROPERTY NAME         UNIT TYPE         APPROX SF         PRICE/SF         RENT           14350 Vanowen St, Van Nuys, CA 91405         Single         695         \$1.94         \$1,350           14200 Sherman Way, Los Angeles, CA 91405         Single         N/A         N/A         \$1,350           14902 Gilmore St, Los Angeles, CA 91411         Single         450         \$3.00         \$1,350           11927 West Magnolia Boulevard, Los Angeles, CA 91607         Single         400         \$3.38         \$1,350           PROPERTY NAME         UNIT TYPE         APPROX SF         PRICE/SF         RENT           13437 Victory Blvd, Los Angeles, CA 91401         1+1         N/A         N/A         \$1,695           12535 Oxnard St, Los Angeles, CA 91606         1+1         774         \$2.13         \$1,650           6949 Laurel Canyon Blvd, Los Angeles, CA 91605         1+1         660         \$2.51         \$1,655           6545 Hazeltine Ave, Los Angeles, CA 91401         1+1         700         \$2.29         \$1,600	PROPERTY NAME	UNIT TYPE	APPROX SF	PRICE/SF	PROJECTED RENTS
PROPERTY NAME         UNIT TYPE         APPROX SF         PRICE/SF         RENT           14350 Vanowen St, Van Nuys, CA 91405         Single         695         \$1.94         \$1,350           14200 Sherman Way, Los Angeles, CA 91405         Single         N/A         N/A         \$1,350           14902 Gilmore St, Los Angeles, CA 91411         Single         450         \$3.00         \$1,350           11927 West Magnolia Boulevard, Los Angeles, CA 91607         Single         400         \$3.38         \$1,350           PROPERTY NAME         UNIT TYPE         APPROX SF         PRICE/SF         RENT           13437 Victory Blvd, Los Angeles, CA 91401         1+1         N/A         N/A         \$1,695           12535 Oxnard St, Los Angeles, CA 91606         1+1         774         \$2.13         \$1,650           6949 Laurel Canyon Blvd, Los Angeles, CA 91605         1+1         660         \$2.51         \$1,655	S 6745 Coldwater Canyon Blvd, North Hollywood, CA 91606	Single	475-547	\$2.57	\$1,350
14350 Vanowen St, Van Nuys, CA 91405       Single       695       \$1.94       \$1,350         14200 Sherman Way, Los Angeles, CA 91405       Single       N/A       N/A       \$1,350         14902 Gilmore St, Los Angeles, CA 91411       Single       450       \$3.00       \$1,350         11927 West Magnolia Boulevard, Los Angeles, CA 91607       Single       400       \$3.38       \$1,350         PROPERTY NAME       UNIT TYPE       APPROX SF       PRICE/SF       RENT         13437 Victory Blvd, Los Angeles, CA 91401       1+1       N/A       N/A       \$1,695         12535 Oxnard St, Los Angeles, CA 91606       1+1       774       \$2.13       \$1,650         6949 Laurel Canyon Blvd, Los Angeles, CA 91605       1+1       660       \$2.51       \$1,655		1 Bedroom	600	\$2.66	\$1,600
14200 Sherman Way, Los Angeles, CA 91405       Single       N/A       N/A       \$1,350         14902 Gilmore St, Los Angeles, CA 91411       Single       450       \$3.00       \$1,350         11927 West Magnolia Boulevard, Los Angeles, CA 91607       Single       400       \$3.38       \$1,350         PROPERTY NAME       UNIT TYPE       APPROX SF       PRICE/SF       RENT         13437 Victory Blvd, Los Angeles, CA 91401       1+1       N/A       N/A       \$1,695         12535 Oxnard St, Los Angeles, CA 91606       1+1       774       \$2.13       \$1,650         6949 Laurel Canyon Blvd, Los Angeles, CA 91605       1+1       660       \$2.51       \$1,655	PROPERTY NAME	UNIT TYPE	APPROX SF	PRICE/SF	RENT
14902 Gilmore St, Los Angeles, CA 91411       Single       450       \$3.00       \$1,350         11927 West Magnolia Boulevard, Los Angeles, CA 91607       Single       400       \$3.38       \$1,350         PROPERTY NAME       UNIT TYPE       APPROX SF       PRICE/SF       RENT         13437 Victory Blvd, Los Angeles, CA 91401       1+1       N/A       N/A       \$1,695         12535 Oxnard St, Los Angeles, CA 91606       1+1       774       \$2.13       \$1,650         6949 Laurel Canyon Blvd, Los Angeles, CA 91605       1+1       660       \$2.51       \$1,655	1 14350 Vanowen St, Van Nuys, CA 91405	Single	695	\$1.94	\$1,350
11927 West Magnolia Boulevard, Los Angeles, CA 91607       Single       400       \$3.38       \$1,350         PROPERTY NAME       UNIT TYPE       APPROX SF       PRICE/SF       RENT         13437 Victory Blvd, Los Angeles, CA 91401       1+1       N/A       N/A       \$1,695         12535 Oxnard St, Los Angeles, CA 91606       1+1       774       \$2.13       \$1,650         6949 Laurel Canyon Blvd, Los Angeles, CA 91605       1+1       660       \$2.51       \$1,655	3 14200 Sherman Way, Los Angeles, CA 91405	Single	N/A	N/A	\$1,350
PROPERTY NAME         UNIT TYPE         APPROX SF         PRICE/SF         RENT           13437 Victory Blvd, Los Angeles, CA 91401         1+1         N/A         N/A         \$1,695           12535 Oxnard St, Los Angeles, CA 91606         1+1         774         \$2.13         \$1,650           6949 Laurel Canyon Blvd, Los Angeles, CA 91605         1+1         660         \$2.51         \$1,655	4 14902 Gilmore St, Los Angeles, CA 91411	Single	450	\$3.00	\$1,350
13437 Victory Blvd, Los Angeles, CA 91401       1+1       N/A       N/A       \$1,695         12535 Oxnard St, Los Angeles, CA 91606       1+1       774       \$2.13       \$1,650         6949 Laurel Canyon Blvd, Los Angeles, CA 91605       1+1       660       \$2.51       \$1,655	11927 West Magnolia Boulevard, Los Angeles, CA 91607	Single	400	\$3.38	\$1,350
12535 Oxnard St, Los Angeles, CA 91606 1+1 774 \$2.13 \$1,650 6949 Laurel Canyon Blvd, Los Angeles, CA 91605 1+1 660 \$2.51 \$1,655	PROPERTY NAME	UNIT TYPE	APPROX SF	PRICE/SF	RENT
6949 Laurel Canyon Blvd, Los Angeles, CA 91605 1+1 660 \$2.51 \$1,655	1 13437 Victory Blvd, Los Angeles, CA 91401	1+1	N/A	N/A	\$1,695
	2 12535 Oxnard St, Los Angeles, CA 91606	1+1	774	\$2.13	\$1,650
6545 Hazeltine Ave, Los Angeles, CA 91401 1+1 700 \$2.29 \$1,600	3 6949 Laurel Canyon Blvd, Los Angeles, CA 91605	1+1	660	\$2.51	\$1,655
	4 6545 Hazeltine Ave, Los Angeles, CA 91401	1+1	700	\$2.29	\$1,600

AVG RENT \$1,350

**AVG RENT** \$1,650

	PROPERTY NAME	UNIT TYPE	APPROX SF	PRICE/SF	PROJECTED RENTS
S	6745 Coldwater Canyon Blvd, North Hollywood, CA 91606	2 Bedroom	1,000	\$2.10	\$2,100
		3 Bedroom	1,625	\$1.75	\$2,850
	PROPERTY NAME	UNIT TYPE	APPROX SF	PRICE/SF	RENT
1	6201 Coldwater Canyon Ave, Los Angeles, CA 91606	2+1	825	\$2.85	\$2,350
2	6949 Laurel Canyon Blvd, Los Angeles, CA 91605	2+1	886	\$2.54	\$2,250
3	7439 Woodman Avenue, Los Angeles, CA 91405	2+1.5	N/A	N/A	\$2,195
	PROPERTY NAME	UNIT TYPE	APPROX SF	PRICE/SF	RENT
1	6201 Coldwater Canyon Ave, Los Angeles, CA 91606	3+2	1104	\$2.53	\$2,795
2	6941 Hazeltine Ave, Los Angeles, CA 91405	3+2	900	\$3.17	\$2,850
3	7354 Woodman Ave, Los Angeles, CA 91405	3+2	1,060	\$2.70	\$2,864

**AVG RENT** \$2,265

**AVG RENT \$2,836** 

# **AREA OVERVIEW**

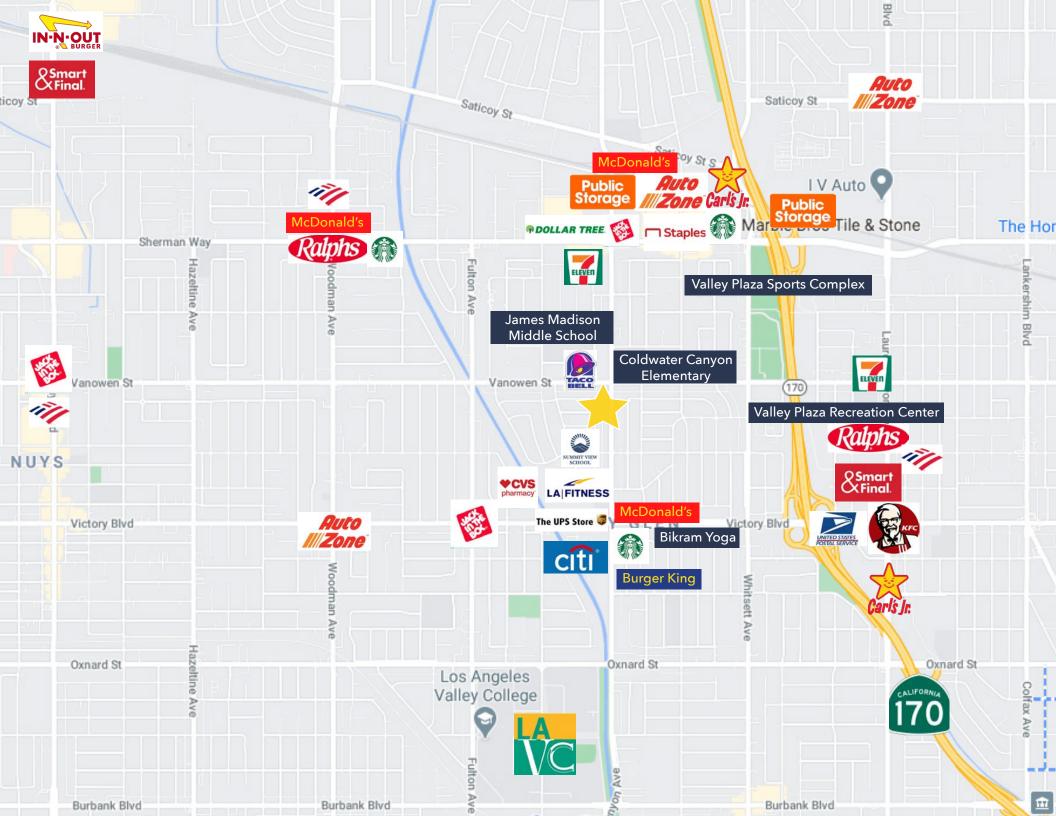
### **NORTH HOLLYWOOD**

North Hollywood is a neighborhood in the east San Fernando Valley region of the city of Los Angeles. It is home to the NoHo Arts District and the Academy of Television arts & Sciences. North Hollywood offers a mix of cosmopolitan flair and relatively lowkey personality. It is the town LA Weekly indicated as the best neighborhood to live in, in Los Angeles County. The community has become popular among artists, writers, filmmakers, and actors seeking balance between easy access to Hollywood (via a quick drive or Red Line ride) and a guieter, more suburban home environment. The local food and bar scene is amazing, and the bohemian vibe of the NoHo Art District attracts all manner of offbeat creative types. Uncommon among Los Angeles-area communities, much of North Hollywood is quite walkable, with food, drinks, galleries, and performance venues just a leisurely stroll away from one another. With almost 77,000 residents, North Hollywood is the 13th most populated area in Los Angeles.











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