

8747-8751 VAN NUYS BLVD

8720 TOBIAS AVE Panorama City, Ca 91042

DEVELOPMENT OPPORTUNITY LOCATED IN VAN NUYS CONSISTING OF THREE PARCELS
TOTALING 42,214 SF, ZONED {Q}C2-1-CDO, {Q}P-1-CDO AND R3-1. CURRENT SITES CONSISTS
OF VACANT RESTAURANT, OFFICES AND A PARKING LOT

PARCELS LOCATED IN A QUALIFIED OPPORTUNITY ZONE

CONFIDENTIALITY AND DISCLAIMER

The information contained in the following Marketing Brochure is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Marcus & Millichap and should not be made available to any other person or entity without the written consent of Marcus & Millichap. This Marketing Brochure has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Marcus & Millichap has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable; however, Marcus & Millichap has not verified, and will not verify, any of the information contained herein, nor has Marcus & Millichap conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein.

NON-ENDORSEMENT NOTICE

Marcus & Millichap Real Estate Investment Services, Inc. ("M&M") is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee identified in this marketing package. The presence of any corporation's logo or name is not intended to indicate or imply affiliation with, or sponsorship or endorsement by, said corporation of M&M, its affiliates or subsidiaries, or any agent, product, service, or commercial listing of M&M, and is solely included for the purpose of providing tenant lessee information about this listing to prospective customers.

Marcus & Millichap is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee identified in this marketing package. The presence of any corporation's logo or name is not intended to indicate or imply affiliation with, or sponsorship or endorsement by, said corporation of Marcus & Millichap, its affiliates or subsidiaries, or any agent, product, service, or commercial listing of Marcus & Millichap, and is solely included for the purpose of providing tenant lessee information about this listing to prospective customers.

SPECIAL COVID-19 NOTICE

All potential buyers are strongly advised to take advantage of their opportunities and obligations to conduct thorough due diligence and seek expert opinions as they may deem necessary, especially given the unpredictable changes resulting from the continuing COVID-19 pandemic. Marcus & Millichap has not been retained to perform, and cannot conduct, due diligence on behalf of any prospective purchaser. Marcus & Millichap's principal expertise is in marketing investment properties and acting as intermediaries between buyers and sellers. Marcus & Millichap and its investment professionals cannot and will not act as lawyers, accountants, contractors, or engineers. All potential buyers are admonished and advised to engage other professionals on legal issues, tax, regulatory, financial, and accounting matters, and for questions involving the property's physical condition or financial outlook. Projections and pro forma financial statements are not guarantees and, given the potential volatility created by COVID-19, all potential buyers should be comfortable with and rely solely on their own projections, analyses, and decision-making.)

ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY. PLEASE CONSULT YOUR MARCUS & MILLICHAP AGENT FOR MORE DETAILS

EXCLUSIVELY LISTED BY:

NEEMA AHADIAN Senior Managing Director of Investments Tel: (310) 909-5444

neema@marcusmillichap.com License: CA 01346750 Senior Investment Associate
Tel: (310) 909-2393
sean.namigohar@marcusmillichap.com

License: CA 01949705

SEAN NAMI



Table of Contents

- 3 Property Overview
- Investment Highlights
- 9 Development Information
- 10 Area Information
- 16 Sales Comparables



Executive Summary

The Neema Group of Marcus & Millichap has been selected to exclusively market for sale three parcels of land in Panorama City totaling 42,214 square foot as a development opportunity located on Van Nuys Blvd and Parthenia St. The property is being offered at \$174 ppsf blended and is located east of the 405 FWY, just north of Roscoe Blvd and directly across the street from the LA Kings Valley Ice Center.

This well-located asset is very walkable, with a high walk score of 87, and is located within close proximity to transit with a good transit score of 51. The subject property is located just 1.2 miles from the newly improved Van Nuys Metrolink Station, part of the Ventura County Line connecting the site to Ventura County to the west and Downtown LA to the east; bringing significant environmental benefits, economic development, and employment opportunities to the immediate area. With over 360,000 people within a three-mile radius, Panorama City is a highly desirable market in the central valley with high demand low residential vacancy rates.

Preferential zoning allows for significant development potential. Based on the [Q]C2-1VL and R3 zoning and density increase benefits the development potential for the subject property is multifamily 80 buildable units by-right and up to 140 buildable units with increased density based on the Tier 3 TOC benefits.

80 UNIT

140 UNITS

101517

LOT SIZE

TIER 3 TOC BENEFITS

Buyer to conduct own due diligence and verify development information. Marcus & Millichap and the Seller have not made any investigation and makes no warranty or representation with respect to the development potential. The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable, however the information contained herein is not a substitute for a thorough due diligence investigation.



INVESTMENT HIGHLIGHTS

- A three parcel 42,214 square foot development opportunity located in prime Panorama City nestled between established San Fernando Valley cities like Van Nuys, North Hills & North Hollywood.
- Significantly sized development site in an established, gentrifying area with numerous new developments underway nearby.
- Located within a newly established Qualified Opportunity Zone for investment, established by the Tax Cuts and Jobs Act, Section 1400Z. The new section 1400Z allows any taxpayer to defer paying tax on capital gains from the sale of property if those gains are timely invested in a Qualified Opportunity Fund (QOF) which, in turn, must invest 90 percent of its assets in businesses located or property used in designated
- 195 feet of frontage, zoned C2 and R3 in a Tier 3 TOC area. The parcels feature access via Van Nuys Ave and Tobias Ave. 80 units by-right and 140 with density bonus based on Tier 3 TOC benefits
- Located just 1.2 miles from the newly improved Van Nuys Metrolink Station, part of the Ventura County Line connecting the site to Ventura County to the west and Downtown LA to the east; bringing significant environmental benefits, economic development, and employment opportunities to the immediate area.

ADDRESS	8747 - 8751 Van Nuys Blvd + 8720 Tobias Ave, Panorama City, CA 91402
OFFERING PRICE:	\$7,350,000
LAND SF	42,214
PRICE / SF LAND	\$174
PRICE / BUILDABLE	\$52,500
ZONING	2653-002-006 [Q]C2-1-CDO 2653-002-030 [Q]C2-1-CDO 2653-002-020 R3-1 2653-002-030 [Q]P-1-CDO
APN'S:	2653-002-006, 2653-002-030, 2653-002-020
EXISTING STRUCTURE:	One Restaurant, One Office Building and Parking

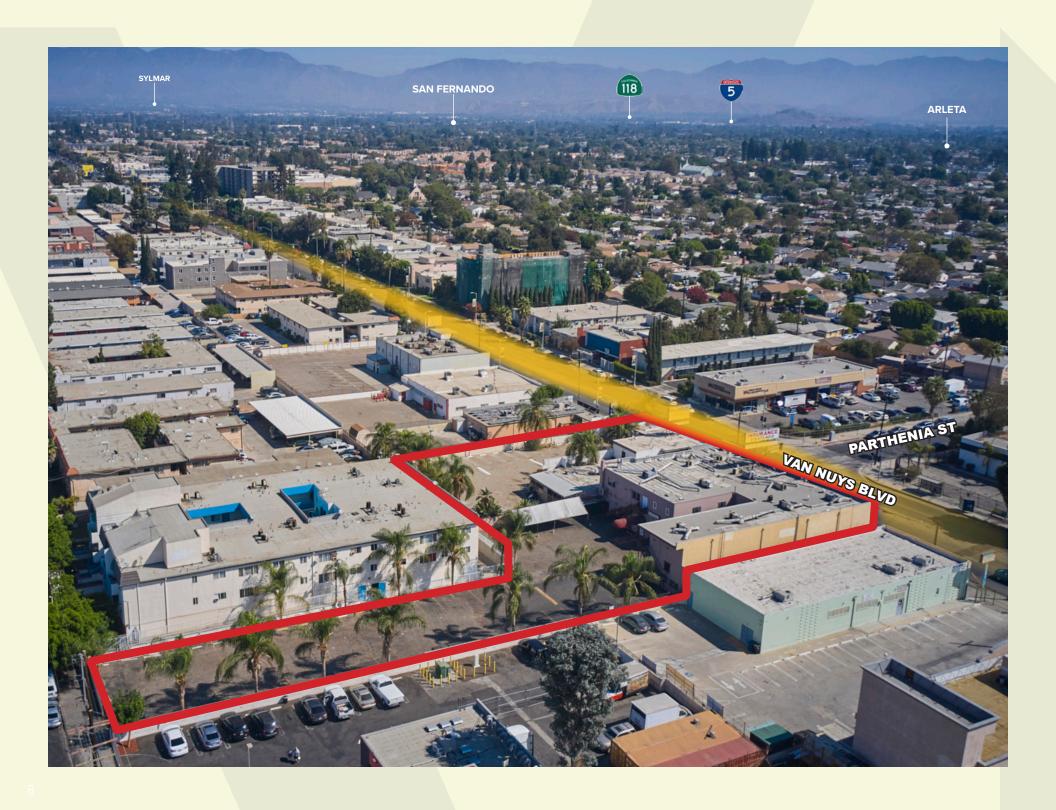
- The property boast a high walk score of 87 with close proximity to numerous transportation options as well as major retail developments such as the new Panorama City Mall, The Icon at Panorama City and numerous major retailers like Walmart, ALDI & Living Spaces.
- With over 360,000 people within a three-mile radius, Panorama
 City is a highly desirable market in the central valley with high demand low residential vacancy rates.
- The immediate location will be seeing numerous new commercial & multi-family developments such as the major expansion planned at Panorama Mall, The Icon at Panorama City (423 apartments) and Panorama Tower (194 Units).
- Property is in close proximity to the Kaiser Permanente Panorama City Medical Center.

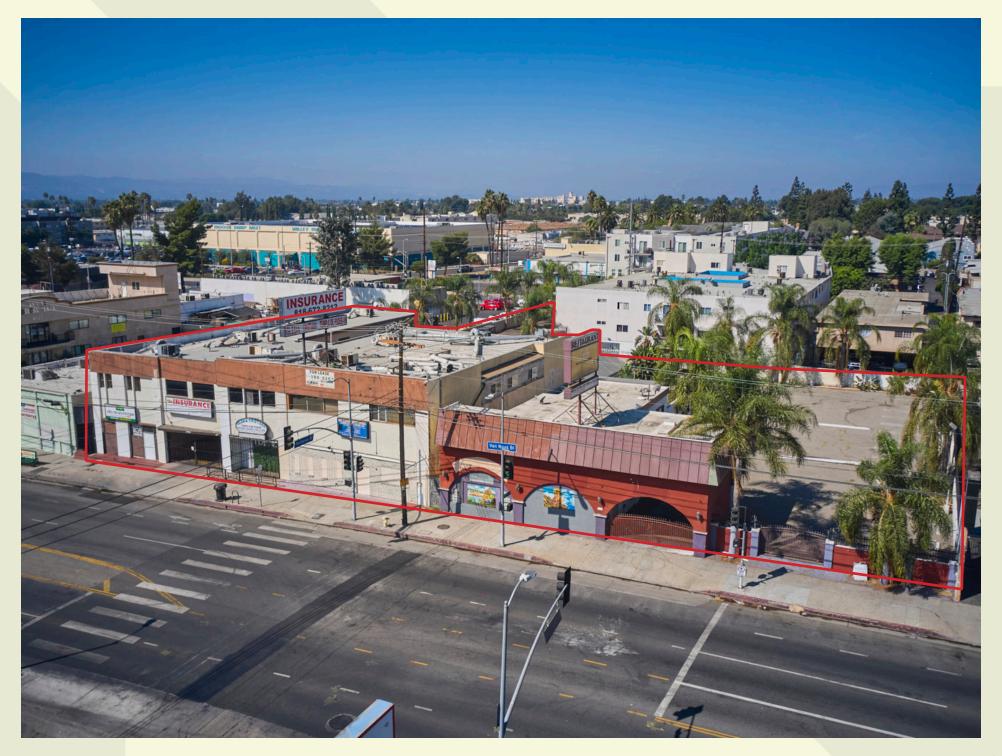




connector in Panorama City, running from the 27 FWY, past the I-405 intersection, into Woodman Ave.

arterial road that runs through the central San Fernando Valley of Los Angeles County, California.





ENTITLEMENT STRATEGIES



BY-RIGHT	WITH TOC OR DB

Max FAR	3:1 (R3), 1.5:1 (C2)	4.5:1 (R3) 3.75:1 (C2)
Max Height		
Feet	45 Feet (R3), None (C2)	P-1: N/A; C2: None; R3: 67 ft. For R3 lots, projects located in a zone where the maximum height is 45 ft. or less, or located within a Specific Plan that limits height, height increases over 11 ft. must be stepped-back at least 15 ft. from the exterior face of the ground floor building located at any street frontage.
Stories	None	None
Minimum Setbacks		
Front	15 ft. Along Tobias Ave.	10.5 ft. Along Tobias Ave.
Side	P-1: None; C2: 0 ft. for commercial uses, 5 ft. for residential uses; R3: 5 ft. For the C2 and R3 zones, add 1 foot of side setback for each story over 2, not to exceed 16 ft.	P-1: None; C2: 0 ft. for commercial uses, 5 ft. for residential uses; R3: 3.5 ft
Back	P-1: None; C2: 0 ft. for commercial uses, 15 ft. for residential uses; R3: None For C2 zone, add 1 foot of back setback for each story over 3, not to exceed 20 ft.	P-1: None; C2: 0 ft. for commercial uses, 15 ft. for residential uses; R3: None For C2 zone, add 1 foot of back setback for each story over 3, not to exceed 20 ft.
Max Buildable Area, Footprint	34,423 sf (27,819 sf in C2 zone + 6,604 sf in R3 zone)	35,188 sf (27,819 sf in C2 zone + 7,369 sf in R3 zone)
Max Buildable Area, Envelope	61,540 sf (41,728 sf in C2 zone + 19,812 sf in R3 zone)	137,481 sf (104,321 sf in C2 zone + 33,160 sf in R3 zone)
Max Dwelling Units	80	140
Affordable Units Required	None	At least 10% for Extremely Low Income, or 14% for Very Low Income, or 23% for Low Income
Parking Required	1 space per unit with less than 3 habitable rooms 1.5 spaces per unit with 3 habitable rooms 2 spaces per unit with more than 3 habitable rooms 1 space per guest room (first 30)	Shall not exceed 0.5 space per unit
Required Open Space	100 sq ft per unit with less than 3 habitable rooms 125 sq ft per unit with 3 habitable rooms 175 sq ft per unit with more than 3 habitable rooms	Up to 25% decrease in required open space



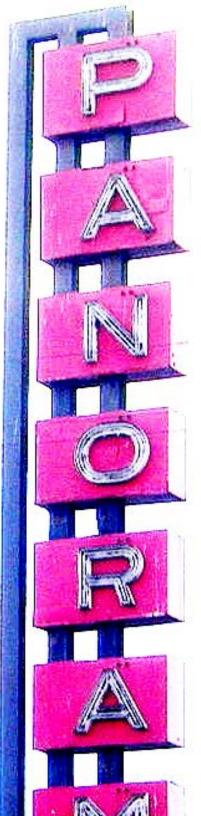




Highest Population Density In The Valley.



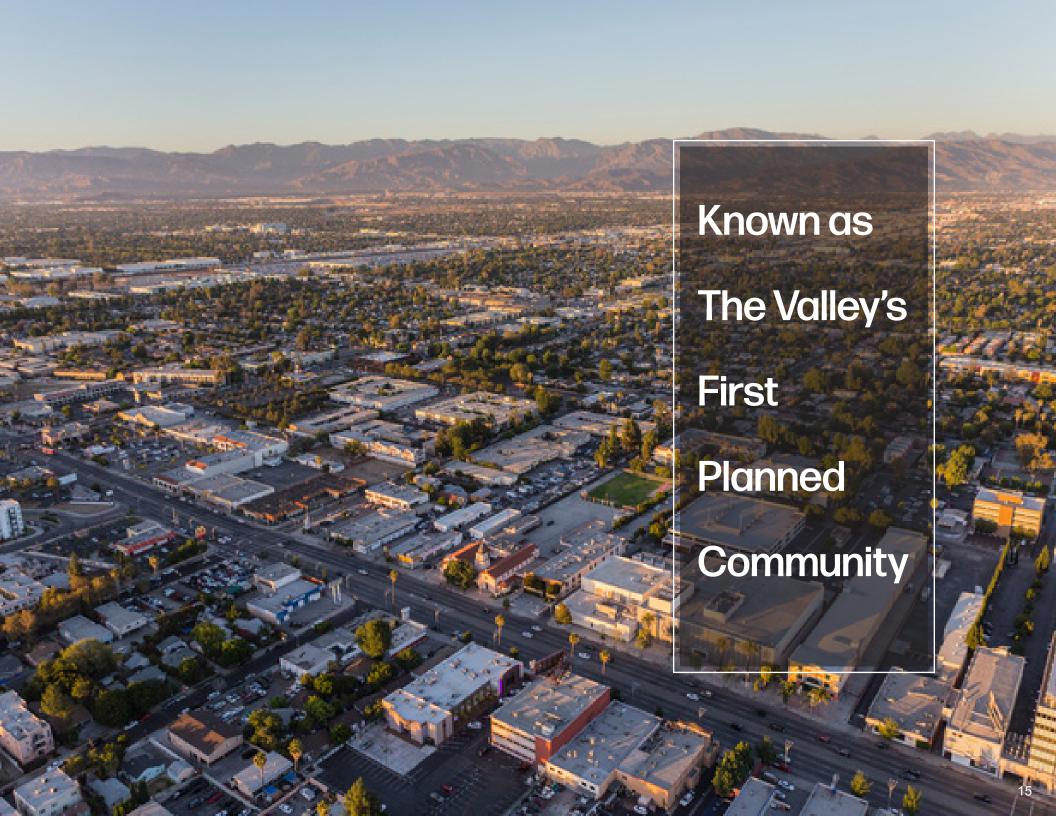




Area Overview

PANORAMA CITY

Panorama City is one of the youngest communities in the San Fernando Valley and one of the best-known planned communities in Los Angeles County. In an area originally part of one of the largest dairy and sheep ranches in Southern California, Panorama City was developed in the late 1940s by developer Fritz Burns and Associates for Kaiser Homes, Inc. (owned by industrialist Henry J. Kaiser). Panorama City's master plan, by architectural firm Wurdeman and Becket, called for over 4,000 houses, setting aside thirty-one acres for commercial development and twenty-five acres for parking. The houses combined thoughtful modern designs (mostly in the Ranch and Minimal Traditional styles) with technological innovations perfected during World War II, all for under \$10,000.



Area Overview

ENTERTAINMENT

- Panorama City Branch Library
- Regency Theaters

HOSPITALS

- Mission Community Hospital
- Kaiser Permanente Panorama City

RETAIL

- Panorama Mall
- Plant Shopping Center
- Walmart
- Home Depot
- Living Spaces

SCHOOLS

- Vista Middle School
- Panorama City Elementary School
- Michelle Obama Elementary School

The San Fernando Valley is a region of Los Angeles County in Southern California, nestled to the northwest of the Los Angeles Basin. The San Fernando Valley includes the northern half of the city of Los Angeles; two-thirds of the Valley's area is within Los Angeles' city limits. Other cities in the Valley include Van Nuys, Sun Valley, Valley Glen, North Hollywood & Panorama City.

The majority of the Valley is laid out in a grid pattern with streets running east-west and north-south. The car is the main method of transportation in the Valley, as well as all of the Los Angeles area, but Metro buses and Metro Rail, and Metrolink commuter trains can help you get around. The Metro Orange Line is actually a busway that runs east-west from the North Hollywood Metro Rail station to the Warner Center business district in Woodland Hills then north-south up to its terminus in Chatsworth. Several bike paths and bike lanes can be found.

Walking can be an option in denser neighborhoods such as Downtown Burbank, the NoHo Arts District, and along Ventura Boulevard. For sheer length and diversity, Ventura Blvd in the San Fernando Valley would satiate any shopping need in its 10-mile stretch.

"Van Nuys Airport is one of the world's busiest general aviation airports. It averages more than 217,000 takeoffs and landings each year."







Very Walkable Most errands can be accomplished on foot, bike or by transit



SALES COMPARABLES







SUBJECT PROPERTY 8747-8751 VAN NUYS BLVD & 8720 TOBIAS AVE

Panorama City, CA 91402

Price: \$7,350,000 Lot Size: 42,214 sf Price/SF Land: \$174 Closing Date: N/A



7510 SEPULVEDA BLVD

Van Nuys, CA 91405

Price: \$1,685,000 Lot Size: 13,773 sf Price/SF Land: \$122

For Sale



14809 ERWIN ST VAN NUYS

Van Nuys, CA 91411 Price: \$\$3,000,000 Lot Size: 18,765 sf Price/SF Land: \$160

For Sale



15711 ROSCOE BLVD

North Hills, CA 91343

Price: \$9,000,000 Lot Size: 79,153 sf Price/SF Land: \$114 Closing Date: 3/25/20



327-7335 HAZELTINE AVE

Van Nuys, CA 91405 Price: \$6,291,500 Lot Size: 47,045 sf Price/SF Land: \$134

Closing Date: 10/12/18



8846 SEPULVEDA BLVD

Van Nuys, CA 91405

Price: \$6,150,000 Lot Size: 44,841 sf Price/SF Land: \$137

For Sale



8625 SEPULVEDA BLVD

Van Nuys, CA 91405

Price: \$6,300,000 Lot Size: 36,446 sf Price/SF Land: \$173

For Sale



6648-6670 RESEDA BLVD

Reseda, CA 91335 Price: \$8,000,000 Lot Size: 62,883 sf Price/SF Land: \$127 Closing Date: 1/9/20



7662 VAN NUYS BLVD

Van Nuys, CA 91405 Price: \$5,000,000 Lot Size: 28,750 sf Price/SF Land: \$174 Closing Date: 1/7/20



8767 PARTHENIA PL

North Hills, CA 91343 Price: \$3,600,000

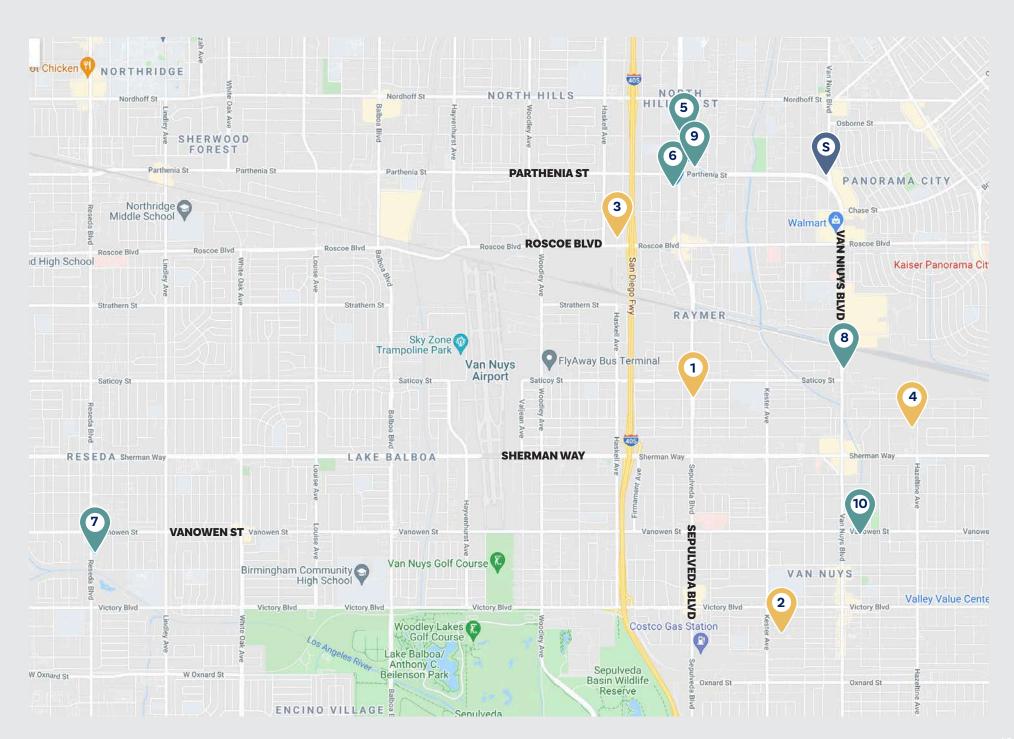
Lot Size: 27,000 sf Price/SF Land: \$133 Closing Date: 8/9/19



14400 VANOWEN ST

Van Nuys, CA 91405 Price: \$1,800,000 Lot Size: 13,068 sf Price/SF Land: \$138

Closing Date: 2/1/19





SUBJECT PROPERTY

S

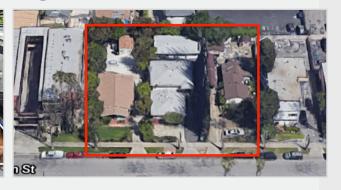
8747 VAN NUYS BLVD Panorama City, CA 91402



7510 SEPULVEDA BLVDVan Nuys, CA 91405



14809 ERWIN ST Van Nuys, CA 91411



15711 Roscoe Blvd North Hills, CA 91343



7327-7335 HAZELTINE AVE
Van Nuys, CA 91405



8846 SEPULVEDA BLVD Van Nuys, CA 91405



8625 SEPULVEDA BLVD Van Nuys, CA 91405



6648-6670 RESEDA BLVDReseda, CA 91335



7662 VAN NUYS BLVD Van Nuys, CA 91405



8767 PARTHENIA PL North Hills, CA 91343



1 (14400 VANOWEN ST Van Nuys, CA 91405





NEEMA AHADIAN Senior Managing Director of Investments Tel: (310) 909-5444

neema@marcusmillichap.com

License: CA 01346750

SEAN NAMI
Senior Investment Associate
Tel: (310) 909-2393
sean.namigohar@marcusmillichap.com
License: CA 01949705

8747-8751 VAN NUYS BLVD 8720 TOBIAS AVE PANORAMA CITY, CA 91042