Marcus Millichap The Neema group



134 N Mariposa Ave, Los Angeles, CA 90004

44-Unit Investment Opportunity in Prime Koreatown | 1986 Construction Not Subject to the LA RSO Recent Capital Improvements Completed | 5.48% CAP Rate & 11.04 GRM on Current Income at the Asking Price

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THE MONARCH

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Marcus Millichap



The Neema Group of Marcus & Millichap is excited to offer a turnkey investment opportunity with the Monarch Apartments, located at 134 N Mariposa Ave in Koreatown, Los Angeles. This 44-unit complex, constructed in 1986 and not subject to the Los Angeles Rent Stabilization Ordinance, presents a prime mix of 28 one-bedroom (including 10 with lofts on the third floor) and 16 two-bedroom units, accompanied by 44 parking spaces. The property has undergone significant renovations in 22 units, featuring luxury updates such as vinyl plank flooring, modern cabinets, quartz countertops, and new stainless-steel appliances, with 20 units now boasting in-unit washers and dryers completed with permits.

Further enhancements include substantial exterior upgrades like new paint, wood accents, an updated intercom and security camera system, and renovated elevator equipment, among others. This turnkey asset offers a strong in-place cash flow with a 5.48% CAP rate and 11.04 GRM on current income, alongside a 20% rental upside potential as units turnover. Positioned in a highly soughtafter rental market in Los Angeles, the Monarch Apartments benefit from a high Walk Score of 87, proximity to major employment centers, and vibrant neighborhood growth, making it a rare and lucrative acquisition opportunity in Koreatown.

PROPERTY SUMMARY

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PROPERTY INFORMATION

ADDRESS:	134 N Mariposa Ave, Los Angeles, CA 90004		
NUMBER OF UNITS:	44		
APPROX. GROSS SF:	35,216		
APPROX. LOT SF:	18,024		
YEAR BUILT:	1986		
PARCEL NUMBER:	5518-010-035		
PROPERTY TYPE:	Multi-Family		
UNIT MIX:	(18) 1 Bed 1Bath, (10) 1+1 Loft, (16) 2+2		

PRICING INFORMATION SALE PRICE: \$13,750,000 COST PER LEGAL UNIT: \$312,500 CURRENT CAP RATE: 5.48% CURRENT GRM: 11.04 MARKET CAP RATE: 7.01% MARKET GRM: 9.33

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INVESTMENT HIGHLIGHTS

THE MONARCH

The Neema Group of Marcus & Millichap is pleased to present a 44-unit investment opportunity in prime Koreatown at 134 N Mariposa Ave, just east of Normandie Ave and south of Beverly Blvd

The Monarch Apartments feature an ideal unit mix of 28 one-bedrooms and 16 two-bedrooms with 44 parking spaces; 10 of the one-bedroom units include lofts and are located on the third floor of the building

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Built in 1986, 134 N Mariposa Ave is not subject to the Los Angeles Rent Stabilization Ordinance

Ownership has extensively renovated 22 units with new luxury vinyl plank flooring, modern navy blue shaker cabinets, quartz countertops, plumbing fixtures with a mixture of brass and matte black finishes, glass flush mount lighting and modern electrical fixtures, new paint, scraped ceilings, new stainless-steel appliances, replacement of AC through wall units 20 of the 22 renovated units have a stacked washer & dryer in the unit (added with permits); there is also a common area laundry room with four washers and four dryers – leased with AVWS

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In addition to interior unit renovations, ownership has recently completed exterior capital expenditures including new exterior paint and wood-accent detail, installation of a new intercom and security camera system, new flooring and paint in common area hallways, upgraded the plumbing and electrical systems, structural improvements to walkways and balconies, installed a wheelchair lift, and renovated the elevator equipment

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Opportunity to acquire an asset with no deferred maintenance and strong in-place cash flow at a 5.48% CAP rate and 11.04 GRM on current income with an additional 20% rental upside as units turn Rare opportunity to acquire a sizeable asset with a proven renovation program and achievable market rents located in one of the strongest rental submarkets in all of Los Angeles with continued rent growth year-over-year

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High Walk Score of 87, close proximity to schools, employment, and transit options, this central location makes it convenient for residents to commute throughout the city to nearby neighborhoods such as Downtown LA, East Hollywood, Hollywood, Westlake, and Mid-City, among others

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Koreatown is one of the densest neighborhoods in Los Angeles, with about 120,000 people. With an estimated \$1 billion invested in the development of Koreatown since the early 2000s and various development projects taking place, Koreatown remains one of the highly coveted submarkets in all of Los Angeles

RENOVATIONS 2022-2023



EXTERIOR RENOVATIONS:

New exterior paint and wood-accent detail in the front and entrance to give the apartment a modern feel, new intercom and keypad entry at the front and exterior entry, new flooring and paint in the interior hallways and staircases, new security camera system installed.

PLUMBING:

Upsized main water line, replaced all horizontal supply lines, all vertical lines to renovated units, new boiler with storage tank, new recirculation system, new horizontal waste lines

ELECTRICAL:

Electrical service was upgraded to 1400 amps, new electrical meters installed for all 44 units, and new subpanels in renovated units.

New wheelchair lift installed, modernization of elevator equipment, and renovated interior elevator cabin.

Structural improvements to outdoor walkways, repaired decking to all unit balconies, and added waterproofing to all unit balconies.



COMMON AREAS:

Laundry room on first floor Maintenance shop in subterranean garage Boiler and storage tank located on the roof



UNIT RENOVATIONS:

Renovated 22 renovated units with new luxury vinyl plank flooring, modern navy blue shaker cabinets, quartz countertops, plumbing fixtures with a mixture of brass and matte black finishes, glass flush mount lighting and modern electrical fixtures, new paint, scraped ceilings, new stainless-steel appliances, replacement of AC through wall units.

HVAC:

Added exhaust fans for all renovated bathrooms and added W/D units 20 of the 22 renovated units.

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134 N Mariposa Ave, Los Angeles, CA 90004

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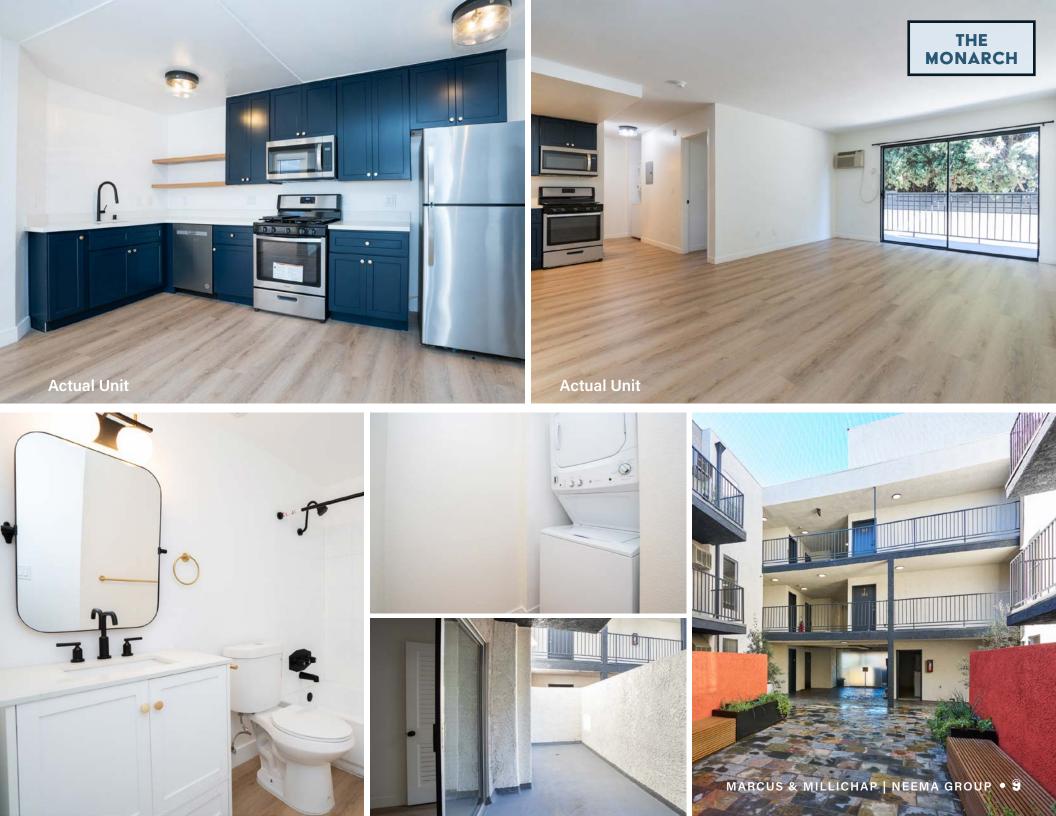












RENTROLL

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	UNIT NO.	UNIT TYPE	UNIT SF	ACUAL RENTS	PRO FORMA RENTS	MOVE-IN DATES		UNIT NO.	UNIT TYPE	UNIT SF	ACUAL RENTS	PRO FORMA RENTS	MOVE-IN DATES
1	101	2+2	773	\$ 2,384	\$ 3,050	10/01/2018	23	209	2+2	787	\$ 2,208	\$ 3,050	02/13/2013
2	102	1+1	510	\$ 1,755	\$ 2,175	04/01/2019	24	210 *	1+1	583	\$ 2,275	\$ 2,275	10/23/2023
3	103 *	1+1	578	\$ 2,150	\$ 2,175	09/07/2023	25	211*	1+1	556	\$ 2,165	\$ 2,275	12/03/2023
4	104 *	1+1	558	\$ 2,150	\$ 2,175	10/05/2023	26	212	1+1	560	\$ 1,530	\$ 2,275	MTM
5	105 *	1+1	548	\$ 2,150	\$ 2,175	10/21/2023	27	213	1+1	564	\$ 1,813	\$ 2,275	05/22/2019
6	106	2+2	786	\$ 1,964	\$ 3,050	09/12/2012	28	214*	2+2	785	\$ 2,895	\$ 3,050	03/01/2024
7	107	2+2	788	\$ 2,349	\$ 3,050	02/01/2011	29	215*	2+2	791	\$ 2,895	\$ 3,050	01/29/2024
8	108	2+2	786	\$ 2,208	\$ 3,050	05/02/2015	30	301	1+1 Loft	654	\$ 2,535	\$ 2,950	04/01/2020
9	109 *	1+1	583	\$ 2,150	\$ 2,175	2/23/2024	31	302*	1+1 Loft	672	\$ 2,795	\$ 2,950	08/31/2023
10	110 *	1+1	556	\$ 2,150	\$ 2,175	09/18/2023	32	303	1+1 Loft	660	\$ 2,069	\$ 2,950	MTM
11	111	1+1	560	\$ 1,683	\$ 2,175	04/01/2015	33	304*	1+1 Loft	688	\$ 2,900	\$ 2,950	11/05/2023
12	112	1+1	584	\$ 2,061	\$ 2,175	05/01/2017	34	305*	1+1 Loft	669	\$ 2,950	\$ 2,950	Vacant
13	113 *	2+2	784	\$ 2,771	\$ 3,050	01/27/2024	35	306	1+1 Loft	661	\$ 2,950	\$ 2,950	Vacant
14	114	2+2	788	\$ 2,243	\$ 3,050	04/01/2016	36	307*	2+2	786	\$ 3,095	\$ 3,100	01/29/2024
15	201	1+1	537	\$ 2,095	\$ 2,275	02/01/2024	37	308*	2+2	787	\$ 3,095	\$ 3,100	02/01/2024
16	202	1+1	558	\$ 1,495	\$ 2,275	03/01/2017	38	309**	2+2	787	\$ 800	\$ 3,100	03/01/2023
17	203 *	1+1	522	\$ 1,683	\$ 2,275	07/15/2015	39	310*	1+1 Loft	692	\$ 2,900	\$ 2,950	09/08/2023
18	204	1+1	575	\$ 1,683	\$ 2,275	03/01/2016	40	311	1+1 Loft	669	\$ 2,208	\$ 2,950	MTM
19	205 *	1+1	560	\$ 2,165	\$ 2,275	11/27/2023	41	312	1+1 Loft	665	\$ 1,894	\$ 2,950	11/01/2011
20	206 *	1+1	549	\$ 2,165	\$ 2,275	12/03/2023	42	313	1+1 Loft	680	\$ 1,950	\$ 2,950	03/15/2019
21	207 *	2+2	783	\$ 2,895	\$ 3,050	12/27/2023	43	314	2+2	785	\$ 2,208	\$ 3,100	09/01/2012
22	208 *	2+2	780	\$ 2,995	\$ 3,050	2/29/2024	44	315	2+2	791	\$ 2,210	\$ 3,100	03/17/2019
											\$ 99,684	\$ 118,700	
									1+1		\$ 35,318	\$ 40,150	
									1+1 Loft		\$ 25,151	\$ 29,500	
									2+2		\$ 39,215	\$ 49,050	
								-	TOTAL		\$ 99,684	\$ 118,700	-

* Renovated Units

• On-site manager's Unit

FINANCIALANALYSIS

ANNUALIZED OPERATING DATA	CURRENT RENTS	MARKET RENTS
Scheduled Gross Income:	\$ 1,245,165	\$ 1,473,362
Less Vacancy Rate Reserve:	\$ (62,258) 5.0%	\$ (73,668) 5.0%
Gross Operating Income:	\$ 1,182,907	\$ 1,399,694
Less Expenses:	\$ (429,663) 34.5%	\$ (436,167) 29.6%
Net Operating Income:	\$ 753.244	\$ 963.527

STIMATED ANNUALIZED EXPENSES	CURRENT RENTS	MARKET RENTS		
Taxes: Rate: 1.20%	\$ 165,000	\$ 165,000		
Insurance:	\$ 91,836	\$ 91,836		
Utilities:	\$ 51,967	\$ 51,967		
Waste Removal:	\$ 17,235	\$ 17,235		
Repairs & Maintenance:	\$ 22,000	\$ 22,000		
Management: 3.0%	\$ 35,487	\$ 41,991		
On-Site Manager:	\$ 21,504	\$ 21,504		
Marketing:	\$ 6,000	\$ 6,000		
Landscaping:	\$ 2,160	\$ 2,160		
Pest Control:	\$ 1,308	\$ 1,308		
Elevator:	\$ 2,328	\$ 2,328		
Fire & Safety:	\$ 2,717	\$ 2,717		
Cleaning:	\$ 2,400	\$ 2,400		
License & Fees:	\$ 3,608	\$ 3,608		
Direct Assessment:	\$ 4,113	\$ 4,113		
Total Expenses:	\$ 429,663	\$ 436,167		
Per Net Sq. Ft.:	\$12.20	\$12.39		
Per Unit:	\$9,765	\$9,913		

SUMMARY	
Price:	\$ 13,750,000
Number of Units:	44
Cost per Legal Unit:	\$312,500
Current GRM:	11.04
Market GRM:	9.33
Current CAP:	5.48%
Market CAP:	7.01%
Approx. Age:	1986
Approx. Lot Size:	18,024
Approx. Gross SF:	35,216
Cost per Net GSF:	\$390.45

			CURRENT	RENTS	SCHEDUL	ED RENTS
NO. OF UNITS	UNIT TYPE	UNIT SF	AVG MONTHLY RENT/UNIT	MONTHLY INCOME	MONTHLY RENT/UNIT	MONTHLY INCOME
18	1+1	510-688	\$ 1,962	\$ 35,318	\$ 2,231	\$ 40,150
10	1+1 Loft	654-692	\$ 2,515	\$ 25,151	\$ 2,950	\$ <mark>29,500</mark>
16	2+2	773-791	\$ 2,451	\$ 39,215	\$ 3,066	\$ <mark>49</mark> ,050
Total Schedu	uled Rent:			\$ 99,684		\$ 118,700
			Parking	\$ 379		\$ 379
			Pet Rent	\$ 75		\$ 75
			Laundry	\$ 497		\$ 497
			RUBS	<mark>\$</mark> 3,129		\$ 3,129
Monthly Sch	eduled Gross I	ncome:		\$ <mark>103,764</mark>		\$ 1 <mark>22,780</mark>
Annual Sch	eduled Gross I	ncome:		\$ 1,245,165		\$ 1,473,362

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KOREATOWN

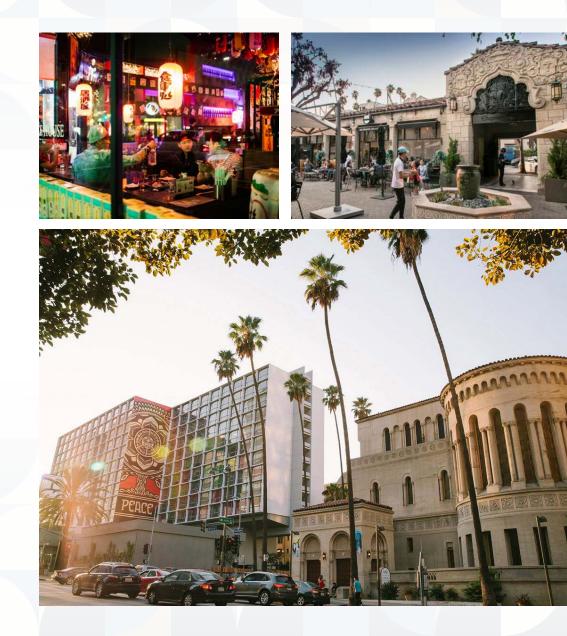
Where Creativity Meets Culture, A True Urban Experience.

The Monarch is located within walking distance to prime Koreatown, one of the trendiest neighborhoods in Los Angeles. Boasting its walkable proximity to the 3rd/Occidental metro stop as well as a 10 minute drive to the heart of Downtown Los Angeles, the subject property is provided with great transit options to experience the best the Greater Los Angeles area has to offer. Located in a premier pedestrian location, the asset benefits from easy access to employers, major studios, financial firms, entertainment and historic attractions.

Koreatown has seen a tremendous revitalization over the last decade. An influx of capital dedicated to the revitalization of Koreatown has attracted a new resident base of young urban dwellers. This new, hip client base has brought new restaurants, night clubs, and retail opportunities, making Koreatown one of the more desirable submarkets in the greater Los Angeles area.

In the past decade, Koreatown has experienced significant gentrification and development, specifically along Wilshire Boulevard. Most notable is the Vermont, a 462-unit luxury apartment with over 30,000 SF of retail and 600 covered parking spaces.

Additionally, residents are given convenient access to the Red and Purple Metro lines. The Red line offers service from the North Hollywood Arts district all the way to Union Station in Downtown LA. The purple line is currently undergoing an extension and once completed, will offer service to the current terminus at Wilshire/Western will extend westward for about nine miles and add seven new stations providing easy access to the Westside.











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NEARBY DEVELOPMENTS



FERRANTE 300 N Beaudry Avenue Los Angeles, CA 90012 1,150-unit apartment complex built in 2022



GEMMA KTOWN 3540 Wilshire Blvd, Los Angeles, CA 90010 329-unit apartment complex built in 2022



NEXEN 2972 W 7th Street Los Angeles, CA 90005 228-unit apartment complex built in 2022



THE RISE – KOREATOWN 3525 W 8th Street Los Angeles, CA 90005 364-unit apartment complex built in 2023



8TH & FIGUEROA

732-756 S Figueroa Street Los Angeles, CA 90017

438-unit apartment complex to be built by 2024

3170 W Olympic Blvd Los Angeles, CA 90006

252-unit apartment complex built in 2023



OLYMPIC TOWER RETAIL

811 West Olympic Blvd, Los Angeles, CA 90015

65,000 SF proposed retail property to be built by 2024



1111 W Sunset Blvd, Los Angeles, CA 90012

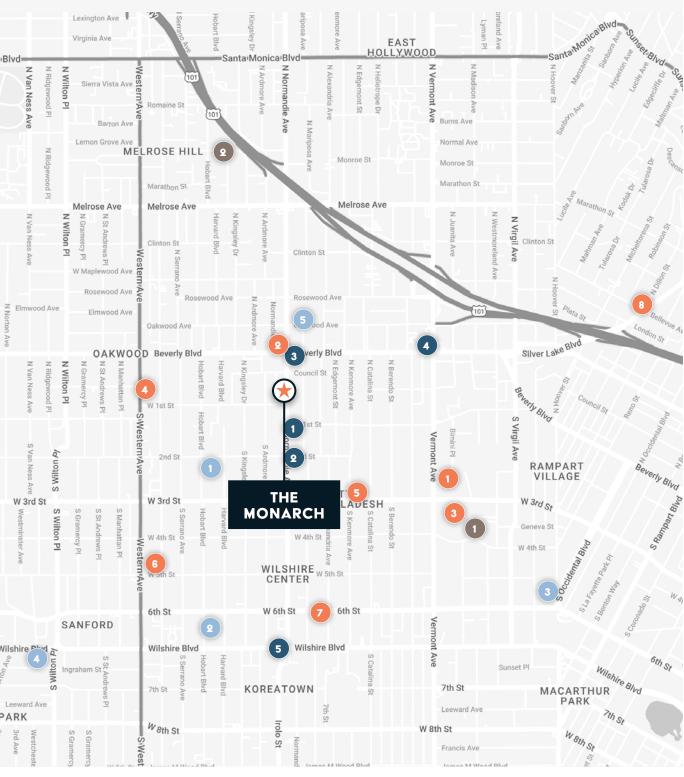
143,000 SF proposed retail/office center to be built by 2024

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NEARBY DEVELOPMENTS



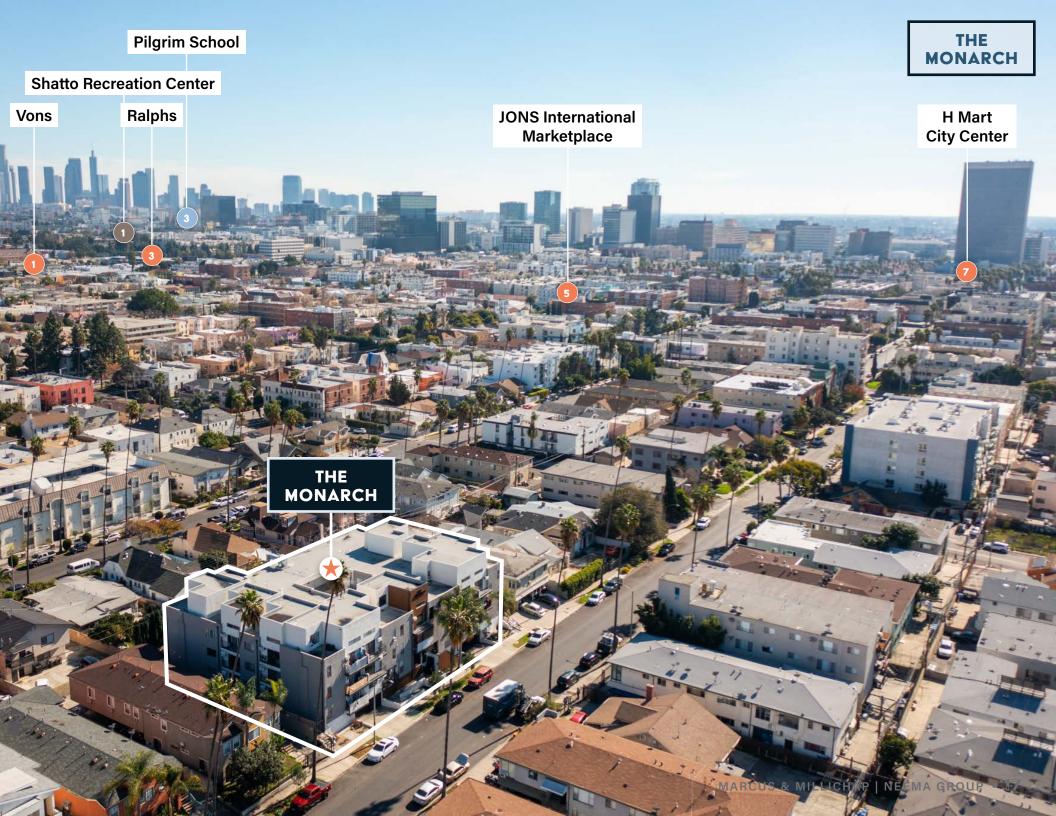
NEA	R BY DEVELOPMENTS		
1	FERRANTE	300 N Beaudry Ave, Los Angeles, CA 90012	1,150-unit apartment complex built in 2022
2	GEMMA KTOWN	3540 Wilshire Blvd, Los Angeles, CA 90010	329-unit apartment complex built in 2022
3	NEXEN	2972 W 7th St, Los Angeles, CA 90005	228-unit apartment complex built in 2022
4	THE RISE – KOREATOWN	3525 W 8th St, Los Angeles, CA 90005	364-unit apartment complex built in 2023
5	8TH & FIGUEROA	732-756 S Figueroa St, Los Angeles, CA 90017	438-unit apartment complex to be built by 2024
6	-	3170 W Olympic Blvd, Los Angeles, CA 90006	252-unit apartment complex built in 2023
7	OLYMPIC TOWER RETAIL	811 West Olympic Blvd, Los Angeles, CA 90015	65,000 SF proposed retail property to be built by 2024
8	-	1111 W Sunset Blvd, Los Angeles, CA 90012	143,000 SF proposed retail/office center to be built by 2024



NEARBY Marcus Millichap THE NEEMA GROUP RETAIL & AMENITIES

TRA	NSPORTATION
1	1st St. & Normandie (CW)
2	Normandie & 2nd St. (CW)
3	Normandie / Beverly
4	Vermont / Beverly Station
5	Wilshire / Normandie Station
SCH	OOL\$
1	Cahuenga Elementary School
2	Brawerman Elementary School - East
3	Pilgrim School
4	Wilshire Park Elementary
5	Alexandria Elementary School
RET	AIL .
1	Vons
2	7-Eleven
3	Ralphs
4	H K Market
5	JONS International Marketplace #01
6	California Market
7	H Mart City Center
8	Target
MIŞO	CELLANEOUS
1	Shatto Recreation Center

2 Lemon Grove Recreation Center



Alexandria Elementary School



H K Market



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SALESCOMPARABLES

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134 N MARIPOSA AVE LOS ANGELES, CA 90004

SALE	\$13,750,000	SALE PRICE
YEAR	1986	YEAR BUILT
·	44	UNITS
PRICE PER	\$312,500	PRICE PER UNIT
PRICE P	\$391	PRICE PER SF
ACTUAL CAP	5.48%	ACTUAL CAP RATE
	11.04	GRM
SALE	N/A	SALE DATE



535-547 \$ KINGSLEY DR LOS ANGELES, CA 90020

SALE PRICE	\$34,950,000
YEAR BUILT	2018
UNITS	72
PRICE PER UNIT	\$485,417
PRICE PER SF	\$502
ACTUAL CAP RATE	4.41%
GRM	15.46
SALE DATE	On Market



1616 N SERRANO AVE LOS ANGELES, CA 90027

2

SALE PRICE	\$9,995,000
YEAR BUILT	1990
UNITS	27
PRICE PER UNIT	\$370,185
PRICE PER SF	\$422
ACTUAL CAP RATE	N/A
GRM	N/A
SALE DATE	8/16/2023





SALE PRICE	\$13,550,000
YEAR BUILT	1986
UNITS	67
PRICE PER UNIT	\$202,239
PRICE PER SF	\$352
ACTUAL CAP RATE	N/A
GRM	N/A
SALE DATE	3/31/2023

THE MONARCH



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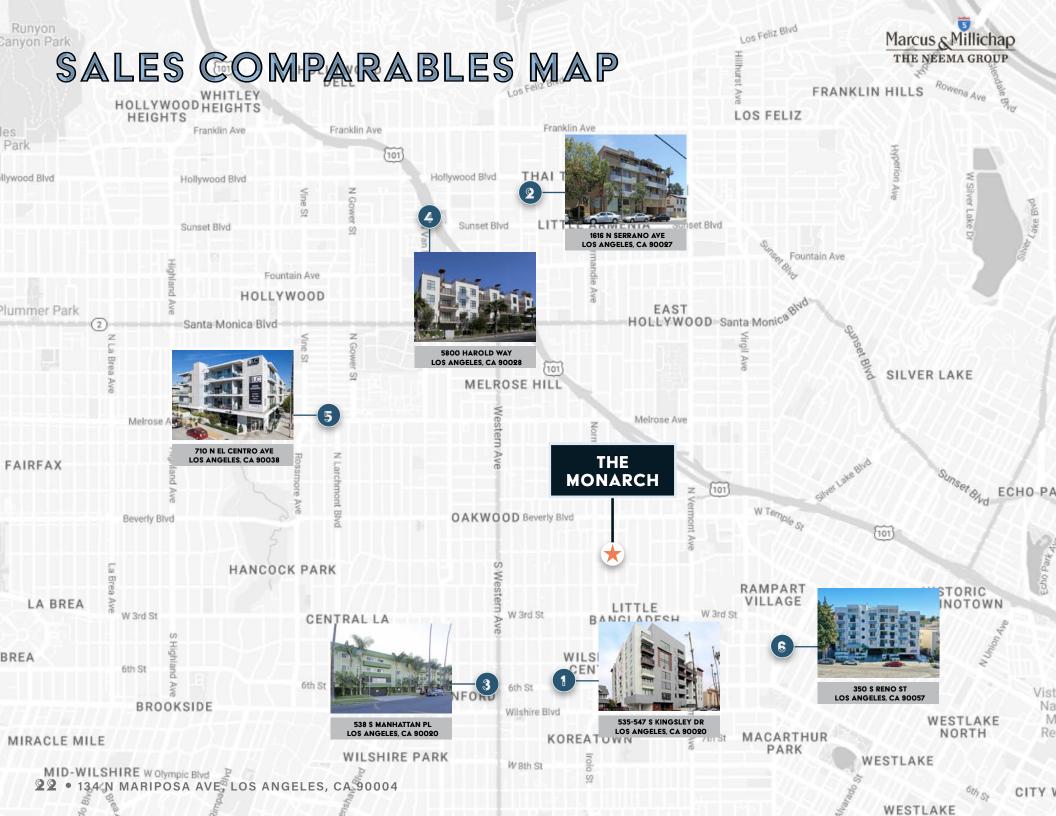


LOS ANGELES, CA 90028		5 LOS ANGELES, CA 90038	
SALE PRICE	\$25,350,000	SALE PRICE	\$46,500,000
YEAR BUILT	2016	YEAR BUILT	2015
UNITS	56	UNITS	84
PRICE PER UNIT	\$452,679	PRICE PER UNIT	\$553,571
PRICE PER SF	\$427	PRICE PER SF	\$581
ACTUAL CAP RATE	N/A	ACTUAL CAP RATE	N/A
GRM	N/A	GRM	N/A
SALE DATE	3/3/2023	SALE DATE	1/19/2023

LOS ANGELES, CA 90057		
SALE PRICE	\$17,230,000	
YEAR BUILT	1990	
UNITS	36	
PRICE PER UNIT	\$478,611	
PRICE PER SF	\$446	
ACTUAL CAP RATE	4.71%	
GRM	15.13	
SALE DATE	8/1/2022	

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