### GLENDALE, CA 91202

Seven-Unit Investment Opportunity in Glendale | One Single and Six Two-Bedrooms Six Parking Garages | Corner Lot | 45% Rental Upside

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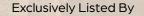
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# EXECUTIVE SUMMARY

The Neema Group of Marcus & Millichap presents an investment opportunity in a prime Glendale location at 559 Glenwood Rd. This seven-unit multifamily property stands out as a rare find in a sought-after residential area, promising both stability and growth potential for investors.

Located on the strategic corner of Clement Dr & Glenwood Rd, the property benefits from its proximity to key educational institutions and is nestled in an affluent neighborhood that boasts a high average household income. Its accessibility to Downtown Glendale, major shopping centers like the Glendale Galleria, and essential freeways positions it as an ideal residential choice for a wide range of tenants.

The building is currently fully occupied, featuring a mix of one single and six two-bedroom units with six parking garages, each with dedicated parking. Recent rent adjustments have been implemented, affirming the property's strong income generation capability. Despite its well-maintained status, highlighted by quality interior finishes such as hardwood flooring and recessed lighting, the property offers significant upside potential. With most units rented below market rates, strategic upgrades and unit turnovers could lead to an increase in rental income by over 45%.

Offered at a competitive price per unit and per square foot, this investment presents a rare opportunity to enter or expand in the Glendale market. The combination of its location, full occupancy, and untapped value-add potential, set against a backdrop of limited market inventory, makes it a compelling choice for those looking to invest in a thriving residential rental market.



Marcus Millichap

# PROPERTY SUMMARY

#### **PROPERTY INFORMATION**

ADDRESS:	559 Glenwood Rd, Glendale, CA 91202
NUMBER OF UNITS:	7
APPROX. GROSS SF:	6,642
APPROX. LOT SIZE:	10,505
YEAR BUILT:	1952
PARCEL NUMBER:	5634-013-027
PROPERTY TYPE:	Multi-Family
UNIT MIX:	(1) Single (5) 2Bed 1Bath (1) 2Bed 1.25 Bath
PARKING:	6 Garage Parking Spaces

#### **PRICING INFORMATION**

SALE PRICE:	\$ 2,400,000
COST PER LEGAL UNIT:	\$ 342,857
COST PER BLDG SF:	\$ 361



### INVESTMENT HIGHLIGHTS

#### ♦♦♦

The Neema Group of Marcus & Millichap is pleased to present a seven-unit multifamily investment opportunity in Glendale a 559 Glenwood Rd, located on the corner of Clement Dr & Glenwood Rd just west of N Pacific Ave and steps to Herbert Hoover Middle School and Eleanor J Toll Middle School

#### $\diamond \diamond \diamond$

The subject property features an impressive unit mix of one single and six two-bedrooms with six garages for parking; the building is 100% occupied and recent rent increases were served and effective on May 1st

#### $\diamond \diamond \diamond$

Located in an affluent neighborhood of Glendale with single-family residences to the north of the property on Clement Dr; the average household income within a two-miles radius is \$94,893

#### $\diamond \diamond \diamond$

There is a significant affordability gap between renters and homeowners in the area; the median home value in a five-mile radius of the property is \$897,788 The property is well-kept but presents a significant value-add opportunity for investors; units are in good condition with hardwood flooring, recessed lighting, and spacious layouts, but the majority of units are rented below market with upside of over 45% achievable as units turn and interior upgrades are made

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At the asking price, the property is being offered at \$342,857 per unit and \$361 PSF

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The subject property is located less than two miles from Downtown Glendale and the Glendale Galleria; easy access to W Glenoaks Blvd and the 134 Freeway allows for an easy commute for residents to employment in Burbank, Pasadena, and throughout both the San Fernando and San Gabriel Valley

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Opportunity to acquire a well-maintained asset in a highly desirable residential rental submarket of Glendale located in a premiere corridor with limited inventory ever coming available

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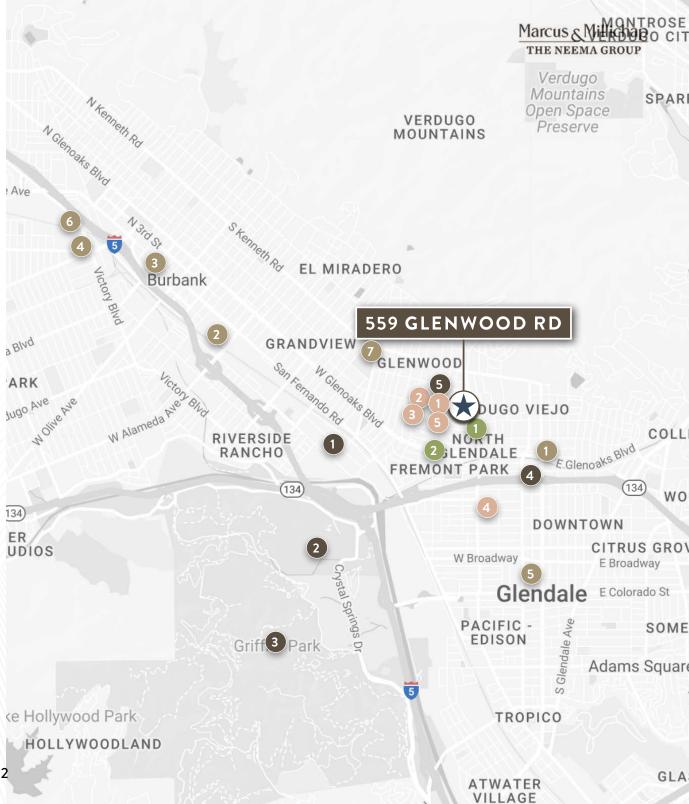
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### NEARBY RETAIL & AMENITIES

TRA	NSPORTATION
1	Stocker at Pacific
2	Glenoaks / Concord
SCH	IOOLS
1/	Glenwood at Concord
2	Herbert Hoover High School
3	Mark Keppel Visual and Performing Arts Magnet
4	Columbus Elementary School
5	Eleanor J. Toll Middle School
RET	AIL
/1/	Trader Joe's
2	IKEA
3	Burbank Town Center
4	Costco Wholesale
5	The Americana at Brand
6	Walmart Supercenter
MIS	CELLANEOUS
1	Disney
2	Los Angeles Zoo
3	Griffith Park
4	Equinox Glendale
5	Football and Track field



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559 GLENWOOD RD

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### RENT ROLL

UNIT	UNIT TYPE	ACTUAL RENTS 5/1/2024	PRO FORMA RENTS
1	2+1.25	\$ 1,630	\$ 2,700
2	2+1	\$1,732	\$ 2,500
3	2+1	\$ 1,406	\$ 2,500
4	2+1	\$1,434	\$ 2,500
5	2+1	\$ 1,917	\$ 2,500
6	Single	\$ 1,188	\$ 1,500
7	2+1	\$ 2,138	\$ 2,500
		\$ 11,445	\$ 16,700
	Single	\$ 1,188	\$ 1,500
	2+1	\$ 8,627	\$ 12,500
	2+1.25	\$ 1,630	\$2,700
	Total	\$ 11,445	\$ 16,700

### FINANCIAL ANALYSIS

ANNUALIZED OPERATING DATA	CURRENT RENTS	MARKET RENTS			
Scheduled Gross Income:	\$ 137,340	\$ 200,400			
Less Vacancy Rate Reserve:	\$ (2,747) 2.0%	\$ (10,020) 5.0%			
Gross Operating Income:	\$ 134,593	\$ 190,380			
Less Expenses:	\$ (52,629) 38.3%	\$ (55,418) 27.7%			
Net Operating Income:	\$ 81,965	\$ 134,962			
Reserves:	\$ (1,400)	\$ (1,400)			
Less Debt Service:	\$ (67,961)	\$ (67,961)			
Pre-Tax Cash Flow:	\$ 12,603 0.9%	\$ 65,601 4.6%			
Plus Principal Reduction:	\$ 12,467	\$ 12,467			
Total Return Before Taxes:	\$ 25,071 1.7%	\$ 78,068 5.4%			

ESTIMATED ANNUALIZED EXPENSES	CURRENT RENTS	MARKET RENTS
Taxes Rate: 1.08%	\$ 25,920	\$ 25,920
Insurance:	\$ 3,392	\$ 3,392
Utilities:	\$ 4,843	\$ 4,843
Waste Removal:	\$ 3,093	\$ 3,093
Repairs & Maintenance:	\$ 3,500	\$ 3,500
Management: 5.0%	\$ 6,730	\$ 9,519
Landscaping:	\$ 3,038	\$ 3,038
Pest Control:	\$ 420	\$ 420
License & Fees:	\$ 574	\$ 574
Direct Assessment:	\$ 1,119	\$ 1,119
Total Expenses:	\$ 52,629	\$ 55,418
Per Net Sq. Ft.:	\$7.92	\$8.34
Per Unit:	\$7,518	\$7,917

			CURRENT RENTS		SCHEDULED RENTS	
NO. OF UNITS	UNIT TYPE	UNIT SF	AVG MONTHLY RENT/UNIT	MONTHLY INCOME	MONTHLY RENT/UNIT	MONTHLY INCOME
1	Single		\$ 1,188	\$ 1,188	\$ 1,500	\$ 1,500
5	2+1		\$ 1,725	\$ 8,627	\$ 2,500	\$ 12,500
1	2+1.25		\$ 1,630	\$ 1,630	\$ 2,700	\$ 2,700
Total Sch	neduled Rent:			\$ 11,445		\$ 16,700
Monthly Scheduled Gross Income:		\$ 11,445			\$ 16,700	
Annual Sc	cheduled Gross	Income:		\$ 137,340		\$ 200,400

SUM	MARY	

Price:	\$ 2,400,000
Down Payment: 60%	\$ 1,440,000
Number of Units:	7
Cost per Legal Unit:	\$342,857
Current GRM:	17.47
Market GRM:	11.98
Current CAP:	3.42%
Market CAP:	5.62%
Approx. Age:	1952
Approx. Lot Size:	10,505
Approx. Gross SF:	6,642
Cost per Net GSF:	\$361.34

#### **NEW POTENTIAL FINANCING**

New First Loan:	\$ 960,000
Interest Rate:	5.85%
Amortization:	30
Monthly Payment:	\$5,663.43
DCR:	1.21

### SALES COMPARABLES

559 GLENV Glendale,		<b>411 NAR</b> Glendale,		<b>604 HAWT</b> Glendale,		<b>346 N KEN</b> Glendale,	<b>WOOD ST</b> CA 91206
SALE PRICE	\$ 2,400,000	SALE PRICE	\$ 2,650,000	SALE PRICE	\$ 2,355,500	SALE PRICE	\$ 2,770,000
YEAR BUILT	1952	YEAR BUILT	1958	YEAR BUILT	1932	YEAR BUILT	1961
NUMBER OF UNITS	7	NUMBER OF UNITS	7	NUMBER OF UNITS	6	NUMBER OF UNITS	8
PRICE PER UNIT	\$ 342,857	PRICE PER UNIT	\$ 378,571	PRICE PER UNIT	\$ 392,583	PRICE PER UNIT	\$ 346,250
PRICE PER SF	\$ 361	PRICE PER SF	\$ 513	PRICE PER SF	\$ 409	PRICE PER SF	\$ 282
ACTUAL CAP RATE	3.42%	ACTUAL CAP RATE	4.00%	ACTUAL CAP RATE	4.50%	ACTUAL CAP RATE	3.90%
GRM	17.47	GRM	16.41	GRM	13.68	GRM	N/A
SALE DATE	N/A	SALE DATE	On Market	SALE DATE	2/29/2024	SALE DATE	2/1/2024



#### **1025 WINCHESTER AVE** Glendale, CA 91201

SALE PRICE	\$ 2,100,000
YEAR BUILT	1960
NUMBER OF UNITS	6
PRICE PER UNIT	\$ 350,000
PRICE PER SF	\$ 372
ACTUAL CAP RATE	N/A
GRM	N/A
SALE DATE	2/17/2023



#### 328 E TUJUNGA AVE Burbank, CA 91502

SALE PRICE	\$ 2,500,000
YEAR BUILT	1962
NUMBER OF UNITS	8
PRICE PER UNIT	\$ 312,500
PRICE PER SF	\$ 376
ACTUAL CAP RATE	4.00%
GRM	N/A
	F 10 10000

sale date 5/8/2023



#### 1027 GROVER AVE Glendale, CA 91201

SALE PRICE	\$ 3,065,000
YEAR BUILT	1963
NUMBER OF UNITS	8
PRICE PER UNIT	\$ 383,125
PRICE PER SF	\$ 393
ACTUAL CAP RATE	4.41%
GRM	N/A
SALE DATE	12/4/2023



#### 1221 STANLEY AVE Glendale, CA 91206

SALE PRICE	\$ 2,000,000
YEAR BUILT	1985
NUMBER OF UNITS	8
PRICE PER UNIT	\$ 378,788
PRICE PER SF	\$ 428
ACTUAL CAP RATE	3.55%
GRM	N/A
SALE DATE	1/12/2024

#### HISTORY OF GLENDALE, CA

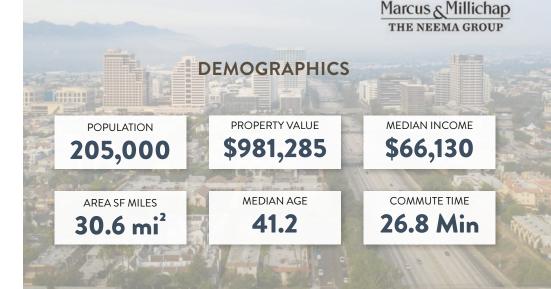
The City of Glendale started in the late 1800s, and since then it has been evolving. Over the years it has grown to become one of the most diverse cities in cultures. As of today, the city continues to be built on rich cultural heritage, with beautiful neighborhoods. Glendale's rich cultural heritage originated from the Hispanic settlers who migrated from California to Glendale. Apart from being a great place to live, the city is home to several national and regional firms. Also, seen as the preferred sports destination for the state of Arizona as the Jobing.com arena, and NHL Coyotes invites fans to newer growth in the remote areas of the city. What is more? It hosts the Luke Air Force Base, a prominent training center in the United States. The city also offers a superior public and post-secondary education. Moreover, it is home to Phoenix Cardinals and hosts various national events from Super Bowl to college contests.

#### **BUSINESS DISTRICTS**

Each one of Glendale's business districts has a unique charm and character. The Economic Development Division works to strengthen these districts by attracting independent businesses to critical vacancies, supporting infrastructure which improves business attraction and expansion, and by enhancing elements of place-making.

These unique districts provide the Glendale community with variety, convenience, and excellent services in a welcoming environment by offering superior goods and services, and by hosting family- oriented special events and programming throughout the year including carnivals, car shows, and themed parades.

Active associations within these districts are instrumental in coordinating beautification efforts, special events, and acting as a communication link between the member businesses and City Hall. The goal of these associations is to improve their district and make the businesses more financially viable for the betterment of the area.



#### **MAJOR COMPANIES**

- Age of Learning, maker of ABC Mouse
- Avery Dennison Corporate Headquarters
- CBRE L.A. North
  Industrial Team
- Color Me Mine Corporate
  Headquarters
- DineEquity
- IHOP Corporate
  Headquarters
- Disney Consumer Products
- DreamWorks Studios
- KABC-7

- Public Storage Corporate Headquarters
- Renegade Animation
- LegalZoom
- ServiceTitan
- TechniColor
- Univision
  Communications
- Unum Group
- Walt Disney Animation Studios
- Whole Foods
- Southern-Pacific Corporate Headquarters



The Americana at Brand is one of the 15 most-productive and highestgrossing retail centers in the world. It brings together luxury living, shopping and entertainment to create a uniquely sophisticated and upscale Southern California urban environment with a classic American charm. And, it's a true testament to the powerful, positive impact Caruso properties have on their surroundings. Hard to believe, but the site where The Americana at Brand stands was once a blighted area in the center of Glendale. Caruso's vision, persistence and commitment to involving the citizens of Glendale in the process have not only made The Americana at Brand a major shopping destination for people from more than 80 zip codes, but a catalyst for accelerating revitalization of the entire Glendale

**Downtown Glendale** is home to a variety of unique specialty stores, fine dining, movie theaters, night clubs, and three live performance theaters: the Alex Theatre, Glendale Center Theatre, and Anteaus Theatre. You will also find the nationally known Glendale Galleria and Americana at Brand.

Kenneth Village is a collection of shops, eateries, and services on Kenneth road in northwest Glendale, it's architecture dating back to the 1920s. Because of its old time Mayberry-esque charm, Kenneth Village is the scenic location for hundreds of television shows, commercials and magazine ads. although the Village maintains much of its historic charm, you can now expect an eclectic selection of non-sodated things to see, do and eat! community. Inspired by Boston's historic Newbury Street, Caruso's first mixed-use property is laid out as a classic American town square, circled by an orange trolley. At the center of the square stands a two-acre park that features Caruso's largest and most magnificent fountain, which dances to timeless music, and is gloriously lit up in the evenings. The property also represents Caruso's first mixed-use residential development, The Residences–242 apartments and 100 condominiums poised atop the retail spaces—which offers residents the opportunity to live in a vibrant, walkable and upscale urban environment not typically found in Los Angeles.

**Sparr Heights** Known for the art deco building at the intersection of E. Chevy Chase Drive and S. Adams Street, Adams Square, which also includes Palmer Street, is full of charming eateries and serviceoriented retail where visitors can while away an afternoon.

**The South Brand Boulevard** Auto Dealers and City staff have been working to implement several programs that assist the dealers with strengthening and expanding their Glendale Dealerships. Efforts include assistance with permitting processes, vehicle storage, directional signage, and improvements to the physical aesthetics of the South Brand Boulevard area.

### GLENDALE, CA 91202

Exclusively Listed By

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