# 2010 NO 8THS

A 43-UNIT MULTIFAMILY INVESTMENT OPPORTUNITY IN KOREATOWN | 6.30% CAP RATE & 7.63 GRM

OFFERING MEMORANDUM

Marcus Millichap

Ľ

#### CONFIDENTIALITY AND DISCLAIMER

The information contained in the following Marketing Brochure is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Marcus & Millichap and should not be made available to any other person or entity without the written consent of Marcus & Millichap. This Marketing Brochure has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Marcus & Millichap has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable; however, Marcus & Millichap has not verified, and will not verify, any of the information contained herein, nor has Marcus & Millichap conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein.

#### NON-ENDORSEMENT NOTICE

Marcus & Millichap is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee identified in this marketing package. The presence of any corporation's logo or name is not intended to indicate or imply affiliation with, or sponsorship or endorsement by, said corporation of Marcus & Millichap, its affiliates or subsidiaries, or any agent, product, service, or commercial listing of Marcus & Millichap, and is solely included for the purpose of providing tenant lessee information about this listing to prospective customers.

#### SPECIAL COVID-19 NOTICE

All potential buyers are strongly advised to take advantage of their opportunities and obligations to conduct thorough due diligence and seek expert opinions as they may deem necessary, especially given the unpredictable changes resulting from the continuing COVID-19 pandemic. Marcus & Millichap has not been retained to perform, and cannot conduct, due diligence on behalf of any prospective purchaser. Marcus & Millichap's principal expertise is in marketing investment properties and acting as intermediaries between buyers and sellers. Marcus & Millichap and its investment professionals cannot and will not act as lawyers, accountants, contractors, or engineers. All potential buyers are admonished and advised to engage other professionals on legal issues, tax, regulatory, financial, and accounting matters, and for questions involving the property's physical condition or financial outlook. Projections and pro forma financial statements are not guarantees and, given the potential volatility created by COVID-19, all potential buyers should be comfortable with and rely solely on their own projections, analyses, and decision-making.

ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY.

# **2910 W 8TH ST** LOS ANGELES, CA 90005

#### **EXCLUSIVELY LISTED BY**

#### NEEMA AHADIAN

Senior Managing Director of Investments CA BRE License #01346750 TEL: 310.909.5444 neema@marcusmillichap.com

#### **JEFFREY ESTRADA**

Associate of Investments CA BRE License # 02181778 TEL: 310.909.5423 jeffrey.estrada@marcusmillichap.com

#### Marcus Millichap The NEEMA GROUP

# **INVESTMENT** HIGHLIGHTS

...

The Neema Group is pleased to present a 43-unit investment opportunity at 2910 W 8th St in Koreatown located between S Hoover St and Vermont Ave.

...

The subject property totals 36 single units and seven one-bedrooms

Offered at \$100,000 per unit at \$192 PSF at a 6.30% CAP rate and 7.63 GRM on current income at the asking price with an additional 32% rental upside achievable as units turn

...

The building is separately metered for electric and has an on-site community laundry room leased with Wash with four washers and four dryers

...

...

High Walk Score of 97, close proximity to schools, employment, and transit options, this location makes it convenient for residents to commute throughout the city even without a vehicle

...

Walking distance to neighborhood retail along Vermont Ave; less than a mile from the Metro D Line rail station and steps from several Metro local lines along 8th St and Vermont Ave

Koreatown is one of the densest neighborhoods in Los Angeles, with about 120,000 people. With an estimated \$1 billion invested in the development of Koreatown since the early 2000s and various development projects taking place, Koreatown remains one of the best areas to invest in

...

# PROPERTY SUMMARY

#### PROPERTY INFORMATION

ADDRESS:	2910 W 8th St Los Angeles, CA 90005
NUMBER OF UNITS:	43
APPROX. GROSS SF:	22,400
APPROX. LOT SIZE:	7,517 SF
YEAR BUILT:	1926
PARCEL NUMBER:	5077-023-014
PROPERTY TYPE:	Multi-Family
UNIT MIX:	(36) Single (7) 1+1

#### PRICING INFORMATION

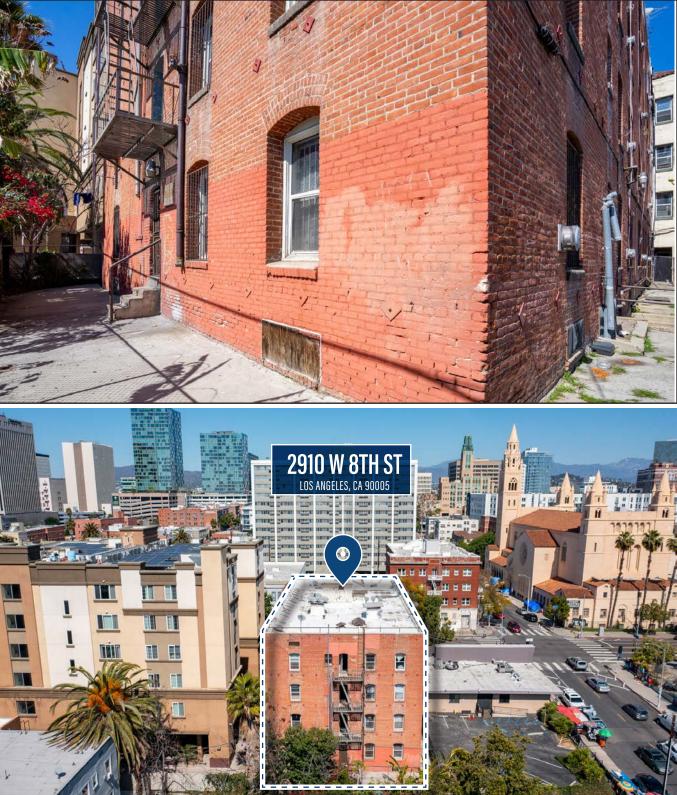
SALE PRICE:	\$4,30
PRICE PER UNIT	\$100
PRICE PER SF:	\$191
CURRENT CAP RATE:	6.30
CURRENT GRM:	7.63
MARKET CAP RATE:	10.08
MARKET GRM:	5.80

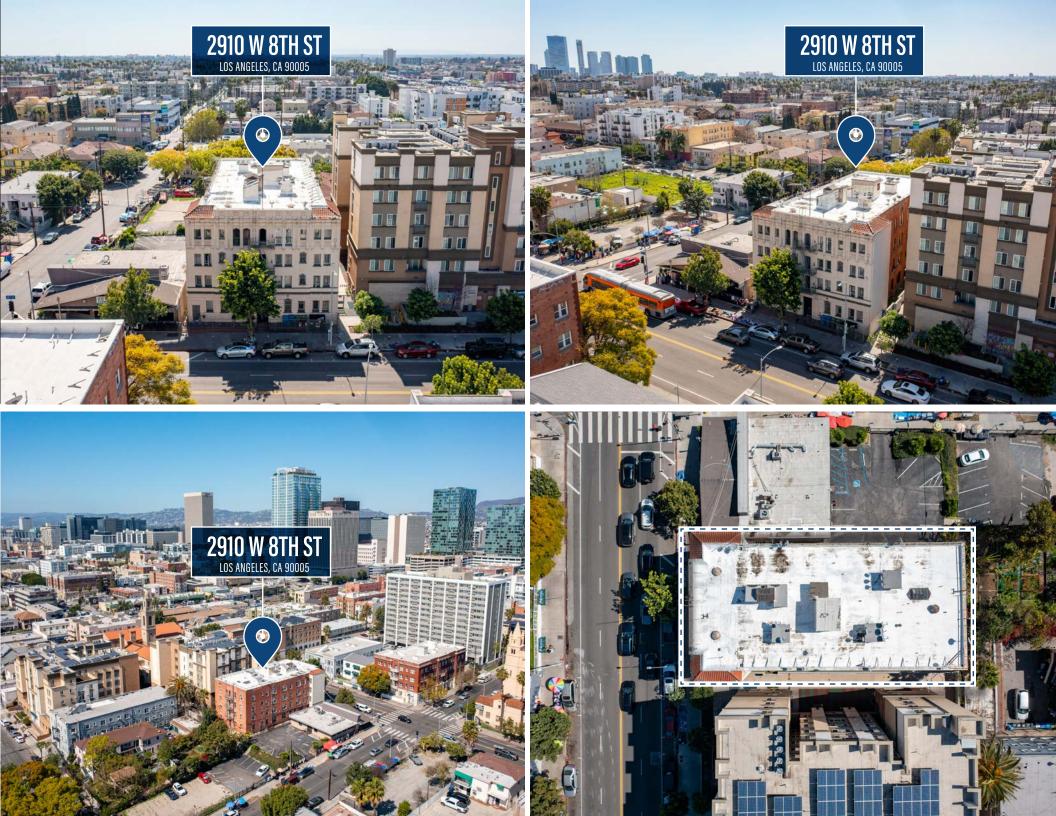
\$4,300,000 \$100,000 \$191.96 6.30% 7.63 10.08%











# AREA OVERVIEW

# **KOREATOWN**, with its prime location, great restaurant scene, and crucial transit access, is on the cusp of a big-time boom.

As the most densely populated part of Los Angeles, Koreatown is also one of Los Angeles' most walkable neighborhoods with a rich architectural heritage, a major subway line traversing its Wilshire Boulevard hub, and boutique hotels like the Line and Normandie. With a population of over 150,000 residents, averaging over 47,000 people per square mile, Koreatown has become a sought-after for upwardly mobile professionals who view it as the Brooklyn of Los Angeles.

The location, centrally situated between Hollywood and Downtown Los Angeles, not far from Beverly Hills and the Westside, is home to a large number of karaoke bars and other nightlife options, churches and a museum, along with a range of office buildings and restaurants, have continue to improve the market's desirability.

#### RETAIL

- Koreatown Galleria
- Koreatown Plaza
- H Mart Koreatown Plaza
- Western Plaza
- Bank of America
- Bank of Hope
- Zion Market
- Vons
- Jons Marketplace

#### SCHOOLS

- Robert F. Kennedy Community Schools
- Hobart Elementary School

#### CULTURE

The Wiltern

#### TRANSPORTAION

- Western / Olympic Bus Stop (Metro D Line)
- Red and Purple Metro

#### HOTELS

- Hotel Normandie
- Line Hotel
- Shelter Hotel

# AREA OVERVIEW

# DEVELOPMENT

Koreatown has seen a tremendous revitalization over the last decade. An influx of capital dedicated to the revitalization of Koreatown has attracted a new resident base of young urban dwellers. This new, hip client base has brought new restaurants, night clubs, and retail op-portunities, making Koreatown one of the more desirable submarkets in the greater Los Angeles area.

The submarket's largest developer, family-owned Jamison, has produced over 2,000 new apartment units since 2012, and has an additional 1,400 units in the pipeline today. These projects include Class-A high rises and conversions of office towers to multifamily buildings. Demand is driven by high-end product that is changing the local landscape away from its historical C-quality past.

# **PUBLIC TRANSPORTAION - METRO**

Koreatown residents are given convenient access to the Red and Purple Metro lines. The Red line offers service from the North Holly-wood Arts district all the way to Union Station in Downtown LA. The purple line is currently undergoing an extension and once completed, will offer service the current terminus at Wilshire/Western will extend westward for about nine miles and add seven new stations providing easy access to the Westside. 2910 W 8TH ST LOS ANGELES, CA 90005

BRANDI CARLILE GLASS ANIMALS THE TRAGICALLY THE FRATELLIS

# RENT ROLL

NO. OF UNITS	UNIT NO.	UNIT TYPE	ACTUAL RENTS	MARKET RENTS	MOVE-IN DATE	NOTES
1	101	Single	\$977	\$1,395	08/01/2015	
2	102	1+1	\$1,675	\$1,595	08/15/2024	On-Site Manager
3	103	Single	\$1,042	\$1,395	01/01/2016	
4	104	Single	\$1,042	\$1,395	12/01/2015	
5	105	Single	\$1,395	\$1,395	02/15/2025	
6	106	Single	\$1,054	\$1,395	06/01/2016	
7	107	Single	\$1,207	\$1,395	08/15/2021	
8	108	Single	\$792	\$1,395	07/01/2001	
9	109	Single	\$944	\$1,395	11/01/2015	
10	111	Single	\$1,273	\$1,395	08/01/2018	
11	201	1+1	\$1,238	\$1,595	01/01/2014	-
12	202	1+1	\$1,505	\$1,595	09/01/2017	
13	203	Single	\$853	\$1,395	03/01/2019	
14	204	Single	\$820	\$1,395	07/01/2001	
15	205	Single	\$812	\$1,395	07/01/2001	
16	206	Single	\$935	\$1,395	05/01/2010	
17	207	Single	\$935	\$1,395	12/01/2010	
18	208	Single	\$853	\$1,395	01/01/1970	
19	209	Single	\$899	\$1,395	05/01/2014	
20	210	Single	\$853	\$1,395	07/01/2001	
21	211	Single	\$853	\$1,395	07/01/2001	
22	301	1+1	\$1,096	\$1,595	07/01/2001	
23	302	1+1	\$1,315	\$1,595	10/01/2006	
24	303	Single	\$1,395	\$1,395	03/1/2025	
25	304	Single	\$977	\$1,395	06/01/2012	
26	305	Single	\$977	\$1,395	12/01/2009	
27	306	Single	\$977	\$1,395	03/01/2010	
28	307	Single	\$1,029	\$1,395	07/01/2001	
29	308	Single	\$944	\$1,395	07/01/2014	
30	309	Single	\$944	\$1,395	06/01/2013	

NO. OF UNITS	UNIT NO.	UNIT TYPE	ACTUAL RENTS	MARKET RENTS	MOVE-IN DATE	NOTES
31	310	Single	\$1,465	\$1,395	07/01/2023	
32	311	Single	\$935	\$1,395	04/01/2010	
33	401	1+1	\$1,160	\$1,595	01/01/1970	
34	402	1+1	\$1,315	\$1,595	01/01/2007	
35	403	Single	\$1,395	\$1,395	N/A	Vacant
36	404	Single	\$930	\$1,395	09/01/2014	
37	405	Single	\$1,395	\$1,395	12/15/2024	
38	406	Single	\$1,016	\$1,395	09/01/2009	
39	407	Single	\$977	\$1,395	08/01/2013	
40	408	Single	\$1,207	\$1,395	06/01/2021	
41	409	Single	\$1,264	\$1,395	11/01/2017	
42	410	Single	\$964	\$1,395	07/01/2001	
43	411	Single	\$935	\$1,395	04/01/2014	
43	Total		\$46,566	\$61,385		

43	Total	\$46,566	\$61,385
7	1+1	\$9,304	\$11,165
36	Single	\$37,262	\$50,220

## FINANCIAL ANALYSIS

ANNUALIZED OPERATING DATA	CURRENT F	CURRENT RENTS		RENTS
Scheduled Gross Income:	\$563,750		\$741,579	
Less Vacancy Rate Reserve:	\$(28,188)	5.0%	\$(37,079)	5.0%
Gross Operating Income:	\$535,563		\$704,500	
Less Expenses:	\$(264,462)	46.9%	\$(271,219)	36.6%
Net Operating Income:	\$271,101		\$433,281	
Reserves:	\$(8,600)		\$(8,600)	
Less Debt Service:	\$(228,303)		\$(228,303)	
Pre-Tax Cash Flow:	\$34,198	2.7%	\$196,378	15.2%
Plus Principal Reduction:	\$34,848		\$34,848	
Total Return Before Taxes:	\$69,046	5.4%	\$231,226	17.9%

ESTIMATED ANNUALIZED EXPENSES	CURRENT RENTS	MARKET RENTS	
Taxes: Rate 1.20%	\$51,600	\$51,600	
Insurance	\$34,361	\$34,361	
Utilities	\$80,529	\$80,529	
Waste Removal	\$9,988	\$9,988	
Repairs & Maintenance	\$32,250	\$32,250	
Management 4.0%	\$21,423	\$28,180	
On-Site Manager	\$21,000	\$21,000	
Cleaning	\$2,400	\$2,400	
Pest Control	\$3,490	\$3,490	
License and Fees	\$4,593	\$4,593	
Direct Assessment	\$2,828	\$2,828	
Total Expenses:	\$264,462	\$271,219	
Per Net Sq. Ft.:	\$11.81	\$12.11	
Per Unit:	\$6,150	\$6,307	

SCHEDUL	SCHEDULED INCOME		CURRENT RENTS		MARKET RENTS	
No. of Units	Unit Type	Avg. Monthly Rent/Unit	Monthly Income	Avg. Monthly Rent/Unit	Monthly Income	
36	Single	\$1,035	\$37,262	\$1,395	\$50,220	
7	1+1	\$1,329	\$9,304	\$1,595	\$11,165	
	Total Scheduled Rent:		\$46,566		\$61,385	
	RSO & SCEP		\$172		\$172	
Laundry			\$241		\$241	
Monthly Scheduled Gross Income:			\$46,979		\$61,798	
Annual Scheduled Gross Income:			\$563,750		\$741,579	

#### 2910 W 8TH ST LOS ANGELES, CA 90005

Price:	\$4,300,000
Down Payment: 30%	\$1,290,000
Number of Units:	43
Cost per Legal Unit:	\$100,000
Current GRM:	7.63
Market GRM:	5.80
Current CAP:	6.30%
Market CAP:	10.08%
Approx. Age:	1926
Approx. Lot Size:	7,517
Approx. Gross SF:	22,400
Cost per Net GSF:	\$191.96

#### NEW POTENTIAL FINANCING

New First Loan:	\$3,010,000
Interest Rate:	6.50%
Amortization:	30
Monthly Payment:	\$19,025.25
DCR:	1.19
	1 12 1 1

This information has been secured from sources we believe to be reliable, but we make no representations or warranties, expressed or implied as to the accuracy of the information. References to square footage or age are approximate. Buyer must verify the information and bears all risk for any inaccuracy.

 $\frac{Marcus \& Millichap}{{}^{\text{THE NEEMA GROUP}}}$ 

### SALE COMPARABLES

<b>2910 W 8TH ST</b> Los Angeles, CA 90005	724 S MARIPOSA AVE Los Angeles, CA 90005	520 S HOBART BLVD Los Angeles, CA 90020	532 S HOBART BLVD Los Angeles, CA 90020
SALE PRICE \$4,300,000	SALE PRICE \$4,325,000	SALE PRICE \$4,347,500	SALE PRICE \$3,152,500
YEAR BUILT 1926	YEAR BUILT 1930.000	YEAR BUILT 1928.000	YEAR BUILT 1925.000
NO. OF UNITS 43	NO. OF UNITS 40	NO. OF UNITS 40	NO. OF UNITS 29
PRICE PER UNIT \$100,000	PRICE PER UNIT \$108,125	PRICE PER UNIT \$108,688	PRICE PER UNIT \$108,707
PRICE PER SF \$192	PRICE PER SF \$179	PRICE PER SF \$153	PRICE PER SF \$154
ACTUAL CAP RATE 6.30%	ACTUAL CAP RATE 7.40%	ACTUAL CAP RATE 6.40%	ACTUAL CAP RATE 5.54%
GRM 7.63	GRM 7.24	GRM N/A	GRM N/A
SALE DATE For Sale	SALE DATE 2/12/2025	SALE DATE 2/11/2025	SALE DATE 12/24/2024



### SALE COMPARABLES

<b>130 S CORON</b> Los Angeles, C		<b>1435 ALVAR</b> Los Angeles,	-	801 S GRAM Los Angeles,		<b>2809 W 8</b> Los Angeles, 6	-
SALE PRICE	\$2,200,000	SALE PRICE	\$3,300,000	SALE PRICE	\$6,605,000	SALE PRICE	\$3,215,000
YEAR BUILT	1926.000	YEAR BUILT	1912.000	YEAR BUILT	1927.000	YEAR BUILT	1923.000
NO. OF UNITS	21	NO. OF UNITS	30	NO. OF UNITS	48	NO. OF UNITS	24
PRICE PER UNIT	\$104,762	PRICE PER UNIT	\$110,000	PRICE PER UNIT	\$137,604	PRICE PER UNIT	\$133,958
PRICE PER SF	\$120	PRICE PER SF	\$206	PRICE PER SF	\$201	PRICE PER SF	\$224
ACTUAL CAP RATE	6.86%	ACTUAL CAP RATE	4.75%	ACTUAL CAP RATE	5.63%	ACTUAL CAP RATE	4.50%
GRM	7.92	GRM	9.02	GRM	8.21	GRM	11.38
SALE DATE	8/23/2024	SALE DATE	8/8/2024	SALE DATE	6/14/2024	SALE DATE	3/11/2024

#### OFFERING MEMORANDUM

# **2910 W 8TH ST** LOS ANGELES, CA 90005

**EXCLUSIVELY LISTED BY** 

#### **NEEMA AHADIAN**

Senior Managing Director of Investments CA BRE License #01346750 TEL: 310.909.5444 neema@marcusmillichap.com

#### **JEFFREY ESTRADA**

Associate of Investments CA BRE License # 02181778 TEL: 310.909.5423 jeffrey.estrada@marcusmillichap.com

Marcus Millichap