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# 722 S FORD BLVD LOS ANGELES, CA 90022 **EXCLUSIVELY LISTED BY NEEMA AHADIAN** Senior Managing Director of Investments CA BRE License #01346750 TEL: 310.909.5444 Neema@MarcusMillichap.com LEO LATERZA First Vice President of Investments CA BRE License #01861324 310.909.2372 Tel loe.laterza@marcusmillichap.com Marcus & Millichap THE NEEMA GROUP



# **INVESTMENT**HIGHLIGHTS

The Neema Group of Marcus & Millichap is pleased to present 722 S Ford Blvd, a 12-unit multifamily investment opportunity in East Los Angeles, located just north of Whittier Blvd off the 710 Freeway

. . .

The property features a unit mix of seven one-bedrooms and five two-bedrooms

At the asking price, the property is being offered at a 6.91% CAP rate and 8.60 GRM on current income with an additional 13% rental upside, offering high in-place yield

• • •

The property is well-maintained, and ownership has completed significant cap ex items including the exterior paint and façade, new windows, water heater, renovated common area hallways with vinyl-plank flooring and new paint, and renovated interior units include recessed lighting, new flooring, wall AC units, stainless steel appliances, new kitchen cabinetry with backsplashes, and renovated bathrooms

. . .

Additional upside achievable through parking in the rear of the property or a potential ADU(s) (Buyer to verify)

. . .

The property has a secure entrance, and common area laundry with two washers and two dryers, leased to Wash

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The property is a half-mile from the Metro L Rail Line, and walking distance to the Metro Local Lines along Ford Blvd and Whittier Blvd

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The location offers easy access to the 710, 5, and 60 Freeways for a commute to Downtown Los Angeles, Vernon, Commerce, and the San Gabriel Valley

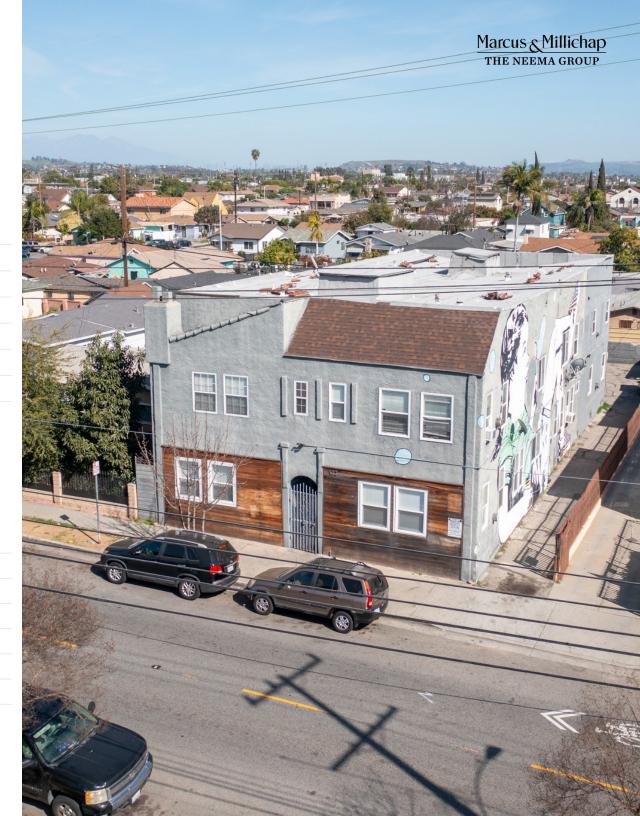
## PROPERTY SUMMARY

#### PROPERTY INFORMATION

ADDRESS:	722 S Ford Blvd Los Angeles, CA 90022
NUMBER OF UNITS:	12
APPROX. GROSS SF:	7,146
APPROX. LOT SIZE:	6,657 SF
YEAR BUILT:	1931
PARCEL NUMBER:	5247-012-005
PROPERTY TYPE:	Multi-Family
UNIT MIX:	(7) 1+1 (5) 2+1

#### PRICING INFORMATION

SALE PRICE:	\$2,300,000
PRICE PER UNIT	\$191,667
PRICE PER SF:	\$321.86
CURRENT CAP RATE:	6.91%
CURRENT GRM:	8.60
MARKET CAP RATE:	8.46%
MARKET GRM:	7.49

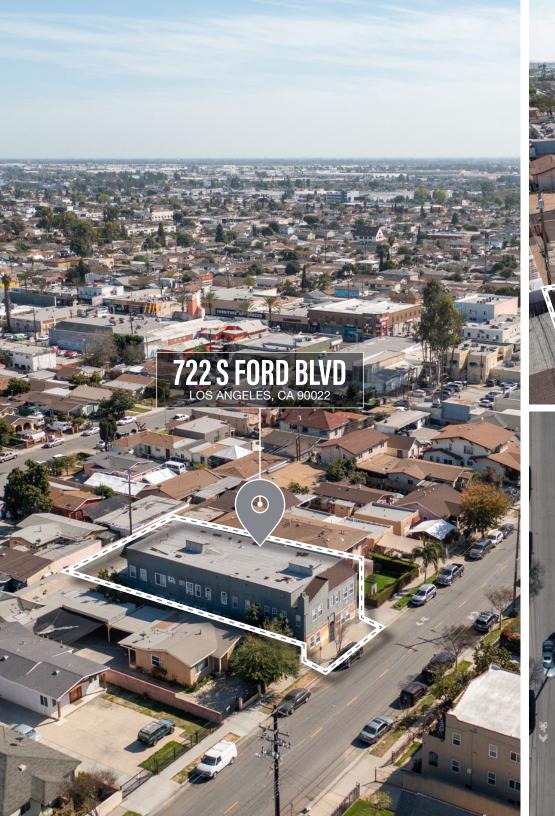






















## RENT ROLL



UNIT NO.	UNIT SF	UNIT TYPE	ACTUAL RENTS	PRO FORMA RENTS	MOVE-IN DATE	NOTES
1	650	2+1	\$2,450	\$2,500	3/3/2025	
2	650	2+1	\$2,450	\$2,500	3/28/2025	
3	450	1+1	\$1,540	\$1,850	6/26/2019	
4	450	1+1	\$1,647	\$1,850	4/2/2025	
5	450	1+1	\$1,747	\$1,850	11/1/2023	
6	450	1+1	\$1,606	\$1,850	10/27/2021	
7	450	1+1	\$1,650	\$1,850	4/1/2022	
8	450	1+1	\$1,066	\$1,850	7/1/1998	
9	650	2+1	\$1,800	\$2,500	3/20/2019	
10	650	2+1	\$2,213	\$2,500	8/10/2021	
11	650	2+1	\$2,450	\$2,500	2/26/2025	
12	450	1+1	\$1,553	\$1,850	4/10/2020	
12	TOTAL		\$22,172	\$25,450		

5	2+1	\$10,809 \$11,363	\$12,950 \$12,500
12	TOTAL	\$22,172	\$25,450

## FINANCIAL ANALYSIS

ANNUALIZED OPERATING DATA	CURRENT F	RENTS	PRO FORMA	
Scheduled Gross Income:	\$267,564		\$306,900	
Less Vacancy Rate Reserve:	\$(13,378)	5.0%	\$(15,345)	5.0%
Gross Operating Income:	\$254,186		\$291,555	
Less Expenses:	\$(95,365)	35.6%	\$(96,860)	
Net Operating Income:	\$158,820		\$194,695	
Reserves:	\$(2,400)		\$(2,400)	
Less Debt Service:	\$(104,670)		\$(104,670)	
Pre-Tax Cash Flow:	\$51,750	5.6%	\$87,624	9.5%
Plus Principal Reduction:	\$15,977		\$15,977	
Total Return Before Taxes:	\$67,727	7.4%	\$103,601	

ESTIMATED ANNUALIZED EXPENSES	CURRENT RENTS	PRO FORMA
Taxes: Rate 1.20%	\$27,600	\$27,600
Insurance	\$11,754	\$11,754
Utilities	\$26,217	\$26,217
Repairs & Maintenance*	\$9,000	\$9,000
Management*	\$10,167	\$11,662
Landscaping	\$1,317	\$1,317
Pest Control	\$1,993	\$1,993
License and Fees*	\$984	\$984
Direct Assessment	\$6,333	\$6,333
Total Expenses:	\$95,365	\$96,860
Per Net Sq. Ft.:	\$13.35	\$13.55
Per Unit:	\$7,947	\$8,072

SCHEDU	JLED INCOM	1E	CURRENT	T RENTS	PRO F	ORMA
No. of Units	Unit Type	Unit SF	Avg. Month- ly Rent/Unit	Monthly Income	Avg. Monthly Rent/Unit	Monthly Income
7	1+1	450	\$1,544	\$10,809	\$1,850	\$12,950
5	2+1	650	\$2,273	\$11,363	\$2,500	\$12,500
Total Scheduled Rent:			\$22,172		\$25,450	
			Laundry	\$125		\$125
Monthly Scheduled Gross Income:			\$22,297		\$25,575	
Annual Sch	eduled Gross In	come:		\$267,564		\$306,900



#### **SUMMARY**

Price:	\$2,300,000
Down Payment: 40%	\$920,000
Number of Units:	12
Cost per Legal Unit:	\$191,667
Current GRM:	8.60
Market GRM:	7.49
Current CAP:	6.91%
Market CAP:	8.46%
Approx. Age:	1931
Approx. Lot Size:	6,657
Approx. Gross SF:	7,146
Cost per Net GSF:	\$321.86

#### **NEW POTENTIAL FINANCING**

New First Loan:	\$1,380,000
Interest Rate:	6.50%
Amortization:	30
Monthly Payment:	\$8,722.54
DCR:	1.54

This information has been secured from sources we believe to be reliable, but we make no representations or warranties, expressed or implied as to the accuracy of the information. References to square footage or age are approximate. Buyer must verify the information and bears all risk for any inaccuracy.



## SALE COMPARABLES





SALE PRICE \$2,300,000

YEAR BUILT 1931

NO. OF UNITS 12

PRICE PER UNIT \$191,667

PRICE PER SF \$322

ACTUAL CAP RATE 6.91%

GRM 8.60

SALE DATE FOR SALE



## 138 N SOTO ST Los Angeles, CA 90033

SALE PRICE \$3,345,000

YEAR BUILT 1930

NO. OF UNITS 20

PRICE PER UNIT \$167,250

PRICE PER SF \$240

ACTUAL CAP RATE 6.07%

GRM 9.93

SALE DATE On Market



## **732 S FERRIS AVE**Los Angeles, CA 90022

SALE PRICE \$1,325,000

YEAR BUILT 1928

NO. OF UNITS 8

PRICE PER UNIT \$165,625

PRICE PER SF \$350

ACTUAL CAP RATE N/A

GRM N/A

SALE DATE 2/11/2025



## **324-328 N ST. LOUIS ST** Los Angeles, CA 90033

SALE PRICE \$1,800,000

YEAR BUILT 1956

NO. OF UNITS 8

PRICE PER UNIT \$225,000

PRICE PER SF \$333

ACTUAL CAP RATE N/A

GRM N/A

SALE DATE 12/12/2024

## 722 S FORD BLVD LOS ANGELES, CA 90022

## SALE COMPARABLES









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os Ar	nge	les,	CA	90033	

SALE PRICE	\$1.350.000

YEAR BUILT 1964

NO. OF UNITS \$8

PRICE PER UNIT \$168,750

PRICE PER SF \$157

ACTUAL CAP RATE 6.11%

GRM 10.26

SALE DATE 9/6/2024

725	S	BE	R	NA	L	<b>AVE</b>
Los	An	aele	es.	CA	9	0023

SALE PRICE \$1,175,000

YEAR BUILT 1988

NO. OF UNITS 7

PRICE PER UNIT \$167,857

PRICE PER SF \$266

ACTUAL CAP RATE N/A

GRM N/A

SALE DATE 12/18/2023

## 859 S VANCOUVER AVE Los Angeles, CA 90022

SALE PRICE \$1,140,000

YEAR BUILT 1928

NO. OF UNITS 7

PRICE PER UNIT \$162,857

PRICE PER SF \$302

ACTUAL CAP RATE 7.77%

GRM 9.20

SALE DATE 10/16/2023

## 1440 TREMONT ST Los Angeles, CA 90033

SALE PRICE \$1,300,000

YEAR BUILT 1965

NO. OF UNITS 7

PRICE PER UNIT \$185,714

PRICE PER SF \$269

ACTUAL CAP RATE 5.00%

GRM N/A

SALE DATE 10/2/2023

## AREA OVERVIEW

## East Los Angeles

## A GENTRIFYING DOWNTOWN LA ADJACENT SUBMARKET

This submarket experiences increasing rents each year, great appreciating land value, and signifificant upside on multifamily investment, as opposed to mature submarkets. The average yearly rent growth is currently at 3.2% over the past fifive (5) years.

Metro is moving forward with plans to bring light rail service from East L.A. to the Orange County-adjacent city of Whittier. The nine-mile rail line would stop at seven stations, including a redesigned Atlantic Blvd station in East L.A., where the train turns back today. With the development of massive public transit, the area is expected to attract long-term investment in properties along its path.

Most notably, new affffordable units just opened at the La Paz apartments, 4161-4169 Whittier Boulevard. Led by Meta Housing Corp., the project consists of a three-story building featuring 45 residential units and amenities such as a community room, a fifitness room, and a central courtyard. Another notable development is now fully-framed aftfter two years of construction. Led by non-profifit developer National CORE, the project is located at the intersection of 3rd Street and Dangler Avenue. The four-story building will feautre 78 residential units above a 39-car garage.



OFFERING MEMORANDUM

# 722 S FORD BLVD

LOS ANGELES, CA 90022

## **EXCLUSIVELY LISTED BY**

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