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# 722 S FORD BEVD LOS ANGELES, CA 90022

A 12-UNIT MULTIFAMILY INVESTMENT OPPORTUNITY IN EAST LOS ANGELES | 7.27% CAP RATE

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## 722 S FORD BLVD LOS ANGELES, CA 90022

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Marcus Millichap



## **INVESTMENT** HIGHLIGHTS

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The Neema Group of Marcus & Millichap is pleased to present 722 S Ford Blvd, a 12-unit multifamily investment opportunity in East Los Angeles, located just north of Whittier Blvd off the 710 Freeway

The property features a unit mix of seven one-bedrooms and five two-bedrooms

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At the asking price, the property is being offered at a 7.27% CAP rate and 8.22 GRM on current income with an additional 15% rental upside, offering high in-place yield

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The property is well-maintained, and ownership has completed significant cap ex items including the exterior paint and façade, new windows, water heater, renovated common area hallways with vinyl-plank flooring and new paint, and renovated interior units include recessed lighting, new flooring, wall AC units, stainless steel appliances, new kitchen cabinetry with backsplashes, and renovated bathrooms Additional upside achievable through parking in the rear of the property or a potential ADU(s) (Buyer to verify)

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The property has a secure entrance, and common area laundry with two washers and two dryers, leased to Wash

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The property is a half-mile from the Metro L Rail Line, and walking distance to the Metro Local Lines along Ford Blvd and Whittier Blvd

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The location offers easy access to the 710, 5, and 60 Freeways for a commute to Downtown Los Angeles, Vernon, Commerce, and the San Gabriel Valley

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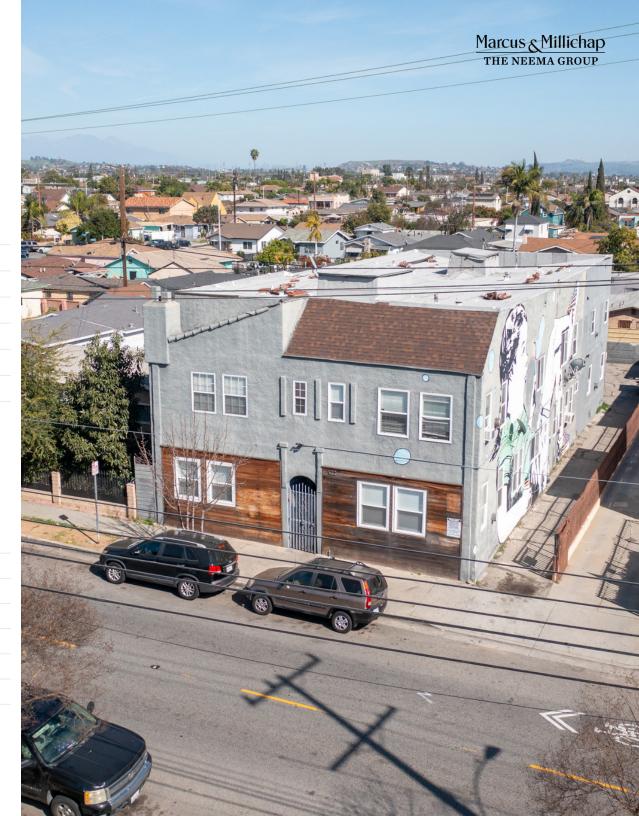
### PROPERTY SUMMARY

### PROPERTY INFORMATION

ADDRESS:	722 S Ford Blvd Los Angeles, CA 90022
NUMBER OF UNITS:	12
APPROX. GROSS SF:	7,146
APPROX. LOT SIZE:	6,657 SF
YEAR BUILT:	1931
PARCEL NUMBER:	5247-012-005
PROPERTY TYPE:	Multi-Family
UNIT MIX:	(7) 1+1 (5) 2+1

### PRICING INFORMATION

SALE PRICE:	\$2,200,000
PRICE PER UNIT	\$183,333
PRICE PER SF:	\$307.86
CURRENT CAP RATE:	7.27%
CURRENT GRM:	8.22
MARKET CAP RATE:	8.90%
MARKET GRM:	7.17















### RENT ROLL

 $\frac{Marcus \& Millichap}{{}^{\text{THE NEEMA GROUP}}}$ 

UNIT NO.	UNIT SF	UNIT TYPE	ACTUAL RENTS	PRO FORMA RENTS	MOVE-IN DATE	NOTES
1	650	2+1	\$2,450	\$2,500	3/3/2025	
2	650	2+1	\$2,450	\$2,500	3/28/2025	
3	450	1+1	\$1,540	\$1,850	6/26/2019	
4	450	1+1	\$1,647	\$1,850	4/2/2025	
5	450	1+1	\$1,747	\$1,850	11/1/2023	
6	450	1+1	\$1,606	\$1,850	10/27/2021	
7	450	1+1	\$1,650	\$1,850	4/1/2022	
8	450	1+1	\$1,066	\$1,850	7/1/1998	
9	650	2+1	\$1,800	\$2,500	3/20/2019	
10	650	2+1	\$2,213	\$2,500	8/10/2021	
11	650	2+1	\$2,450	\$2,500	2/26/2025	
12	450	1+1	\$1,553	\$1,850	4/10/2020	
12	TOTAL		\$22,172	\$25,450		

7	1+1	\$10,809	\$12,950
5	2+1	\$11,363	\$12,500
12	TOTAL	\$22,172	\$25,450

### FINANCIAL ANALYSIS

ANNUALIZED OPERATING DATA	CURRENT RENTS		PRO FORMA	
Scheduled Gross Income:	\$267,564		\$306,900	
Less Vacancy Rate Reserve:	\$(13,378)	5.0%	\$(15,345)	5.0%
Gross Operating Income:	\$254,186		\$291,555	
Less Expenses:	\$(94,165)	35.2%	\$(95,660)	31.2%
Net Operating Income:	\$160,020		\$195,895	
Reserves:	\$(2,400)		\$(2,400)	
Less Debt Service:	\$(100,120)		\$(100,120)	
Pre-Tax Cash Flow:	\$57,501	6.5%	\$93,375	10.6%
Plus Principal Reduction:	\$15,282		\$15,282	
Total Return Before Taxes:	\$72,783	8.3%	\$108,657	12.3%

ESTIMATED ANNUALIZED EXPENSES	CURRENT RENTS	PRO FORMA
Taxes: Rate 1.20%	\$26,400	\$26,400
Insurance	\$11,754	\$11,754
Utilities	\$26,217	\$26,217
Repairs & Maintenance*	\$9,000	\$9,000
Management*	\$10,167	\$11,662
Landscaping	\$1,317	\$1,317
Pest Control	\$1,993	\$1,993
License and Fees*	\$984	\$984
Direct Assessment	\$6,333	\$6,333
Total Expenses:	\$94,165	\$95,660
Per Net Sq. Ft.:	\$13.18	\$13.39
Per Unit:	\$7,847	\$7,972

### SCHEDULED INCOME

#### CURRENT RENTS PRO FORMA

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No. of Units	Unit Type	Unit SF	Avg. Month- ly Rent/Unit	Monthly Income	Avg. Monthly Rent/Unit	Monthly Income
7	1+1	450	\$1,544	\$10,809	\$1,850	\$12,950
5	2+1	650	\$2,273	\$11,363	\$2,500	\$12,500
Total Scheduled Rent:			\$22,172		\$25,450	
			Laundry	\$125		\$125
Monthly Scheduled Gross Income:			\$22,297		\$25,575	
Annual Scheduled Gross Income:			\$267,564		\$306,900	

SUMMARY				
Price:	\$2,200,000			
Down Payment: 40%	\$880,000			
Number of Units:	12			
Cost per Legal Unit:	\$183,333			
Current GRM:	8.22			
Market GRM:	7.17			
Current CAP:	7.27%			
Market CAP:	8.90%			
Approx. Age:	1931			
Approx. Lot Size:	6,657			
Approx. Gross SF:	7,146			

**722 S FORD BLVD** 

LOS ANGELES, CA 90022

\$307.86

#### NEW POTENTIAL FINANCING

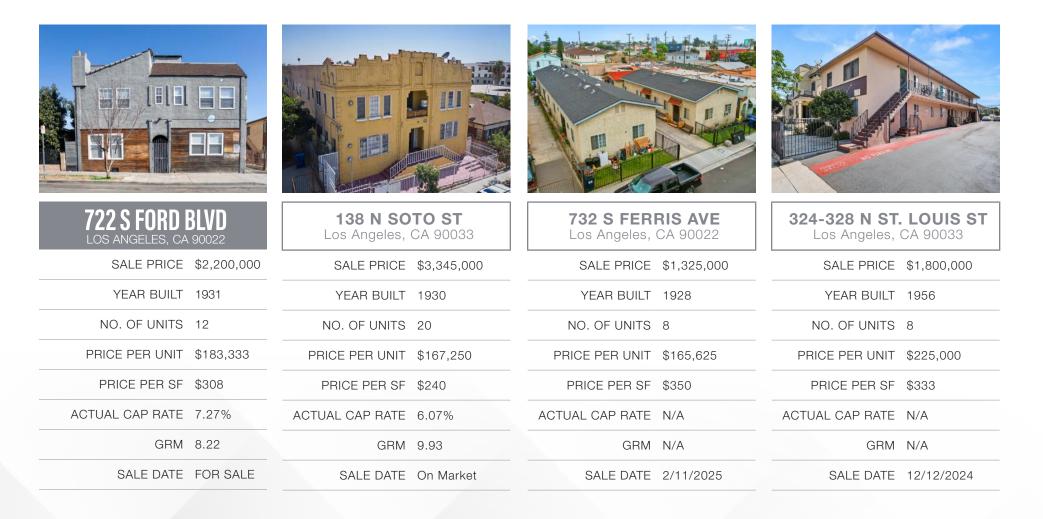
Cost per Net GSF:

New First Loan:	\$1,320,000
Interest Rate:	6.50%
Amortization:	30
Monthly Payment:	\$8,343.30
DCR:	1.60

This information has been secured from sources we believe to be reliable, but we make no representations or warranties, expressed or implied as to the accuracy of the information. References to square footage or age are approximate. Buyer must verify the information and bears all risk for any inaccuracy.

### Marcus Millichap

### SALE COMPARABLES





### SALE COMPARABLES



2500 E 1ST ST Los Angeles, CA 90033

SALE PRICE	\$1,350,000	SALE PRICE	\$1,175,000
YEAR BUILT	1964	YEAR BUILT	1988
NO. OF UNITS	\$8	NO. OF UNITS	7
PRICE PER UNIT	\$168,750	PRICE PER UNIT	\$167,857
PRICE PER SF	\$157	PRICE PER SF	\$266
ACTUAL CAP RATE	6.11%	ACTUAL CAP RATE	N/A
GRM	10.26	GRM	N/A
SALE DATE	9/6/2024	SALE DATE	12/18/2023



725 S BERNAL AVE Los Angeles, CA 90023 CE \$1,175,000



**859 S VANCOUVER AVE** Los Angeles, CA 90022

SALE PRICE \$1,140,000 YEAR BUILT 1928 NO. OF UNITS 7 PRICE PER UNIT \$162,857 PRICE PER SF \$302 ACTUAL CAP RATE 7.77% GRM 9.20 SALE DATE 10/16/2023



**1440 TREMONT ST** Los Angeles, CA 90033

SALE PRICE \$1,300,000

YEAR BUILT 1965

NO. OF UNITS 7

PRICE PER UNIT \$185,714

PRICE PER SF \$269

ACTUAL CAP RATE 5.00%

GRM N/A

SALE DATE 10/2/2023

### AREA OVERVIEW

### East Los Angeles

### A GENTRIFYING DOWNTOWN LA ADJACENT SUBMARKET

This submarket experiences increasing rents each year, great appreciating land value, and signifificant upside on multifamily investment, as opposed to mature submarkets. The average yearly rent growth is currently at 3.2% over the past fifive (5) years.

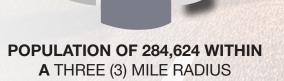
Metro is moving forward with plans to bring light rail service from East L.A. to the Orange County-adjacent city of Whittier. The nine-mile rail line would stop at seven stations, including a redesigned Atlantic Blvd station in East L.A., where the train turns back today. With the development of massive public transit, the area is expected to attract long-term investment in properties along its path.

Most notably, new afffordable units just opened at the La Paz apartments, 4161-4169 Whittier Boulevard. Led by Meta Housing Corp., the project consists of a three-story building featuring 45 residential units and amenities such as a community room, a fiftness room, and a central courtyard. Another notable development is now fully-framed aftfter two years of construction. Led by non-profifit developer National CORE, the project is located at the intersection of 3rd Street and Dangler Avenue. The four-story building will feautre 78 residential units above a 39-car garage.

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AVERAGE HOUSEHOLD INCOME OF \$76,532

STRONG INCREASED DEVELOPMENT ACROSS ALL SECTORS



### OFFERING MEMORANDUM

# 722 S FORD BLVD LOS ANGELES, CA 90022

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