## 1216 MENLO AVENUE

LOS ANGELES, CA 90006

DEVELOPMENT OPPORTUNITY IN KOREATOWN | 39,995 SF LOT ZONED R4-1VL IN A TIER 4 TOC

200 FEET OF FRONTAGE

**OFFERING MEMORANDUM** 

Marcus & Millichap
THE NEEMA GROUP

#### CONFIDENTIALITY AND DISCLAIMER

The information contained in the following Offering Memorandum is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Marcus & Millichap and should not be made available to any other person or entity without the written consent of Marcus & Millichap. This Offering Memorandum provides summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Marcus & Millichap has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property, and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. The information contained in this Offering Memorandum has been obtained from sources we believe to be reliable; however, Marcus & Millichap has not verified, and will not verify, any of the information contained herein, nor has Marcus & Millichap conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein.

### NON-ENDORSEMENT NOTICE

Marcus & Millichap is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee identified in this Offering Memorandum. The presence of any corporation's logo or name is not intended to indicate or imply affiliation with, or sponsorship or endorsement by, said corporation of Marcus & Millichap, its affiliates or subsidiaries, or any agent, product, service, or commercial listing of Marcus & Millichap, and is solely included for the purpose of providing tenant lessee information about this listing to prospective customers.





The Neema Group is pleased to present a development opportunity at 1216 Menlo Ave in the Pico-Union neighborhood of Los Angeles, strategically situated between W Pico Blvd and W Olympic Blvd. The lot totals 39,995 SF and is zoned R4-1VL in a Tier 4 TOC. The existing improvements compromise of two separate structures, which will be delivered vacant at the close of escrow.

The offering features Ready-To-Issue plans for a 100% affordable TOC project featuring 127 units. The unit mix includes 23 singles, 40 one-bedrooms, 32 two-bedrooms, 32 three-bedrooms along with approximately 5,500 SF of space in a new standalone building for service amenities. Alternatively, the potential for unlimited density is achievable via AB 2345, alongside an expedited entitlement process through Executive Directive 1, should a 100% affordable housing project be pursued. A preliminary feasibility study for 277 units under an ED1 entitlement strategy is available (Contact Agents for Details).

The offering represents a rare opportunity to acquire an institutional quality infill development project in close proximity to major employment hubs in DTLA, in close proximity to the Wilshire / Vermont Metro station and supporting bus lines, providing easy access to Koreatown, Westlake, Mid-City, Hollywood, and Downtown Los Angeles.

The location is further buoyed by a high walk score of 91, making it an attractive prospect for developers looking to develop an institutional quality asset in a dynamic and rapidly evolving area, located in a qualified opportunity zone.

## PROPERTY SUMMARY

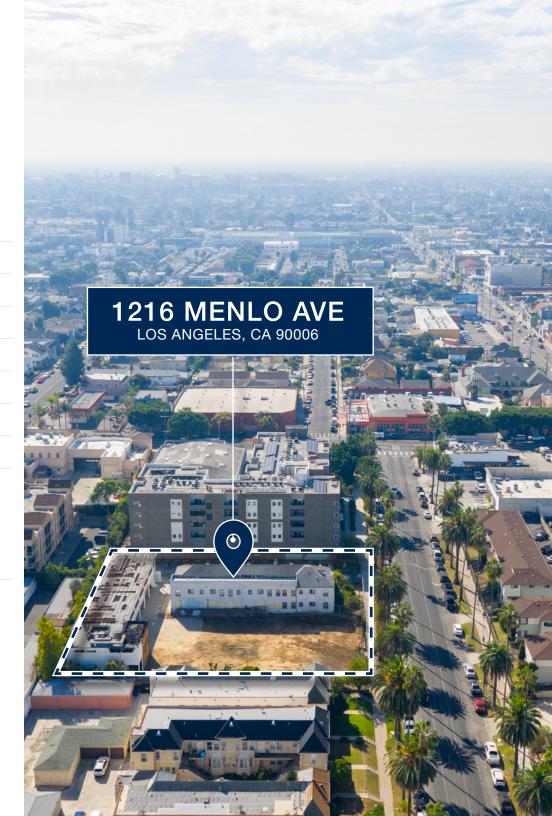
### PROPERTY INFORMATION

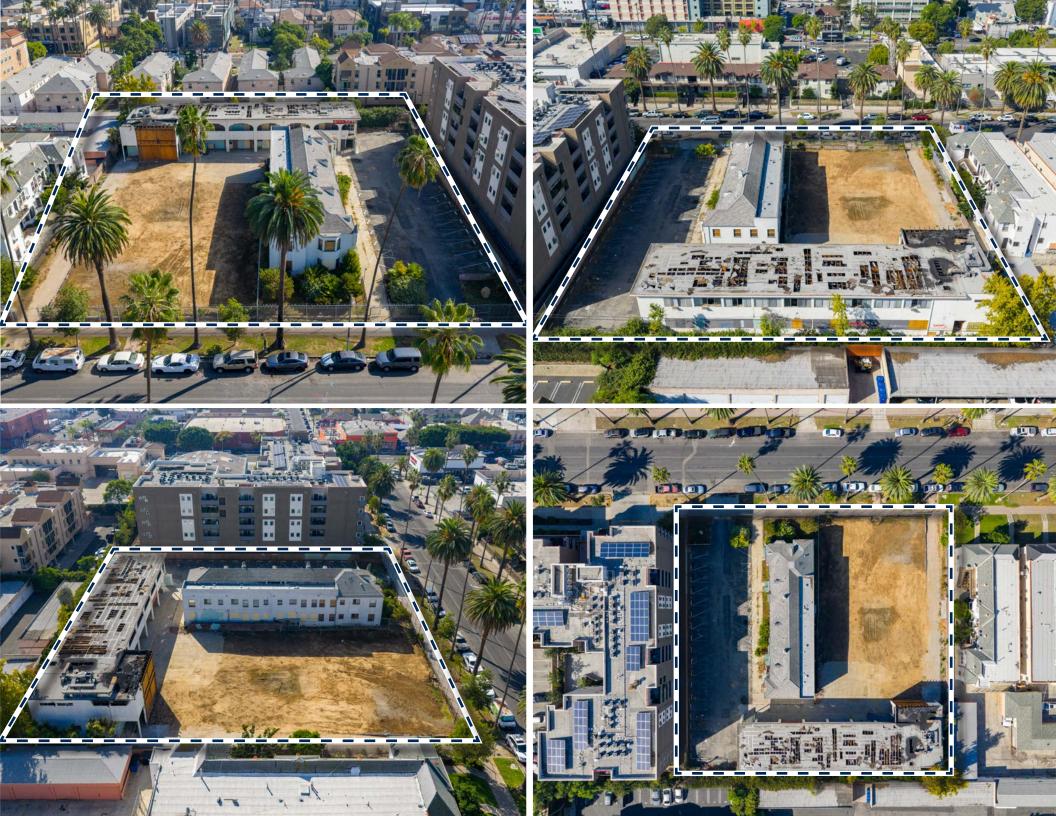
1216 Menlo Avenue ADDRESS: Los Angeles, CA 90006 APPROX. LOT SIZE: 39,995 SF PARCEL NUMBER: 5076-019-027 ZONING: R4-1VL Tier 4 TOC AB2334: Yes AB2098: Yes ED1 ELIGIBLE: Yes QUALIFIED OPPORTUNITY ZONE: Yes PROPERTY TYPE: Land Development

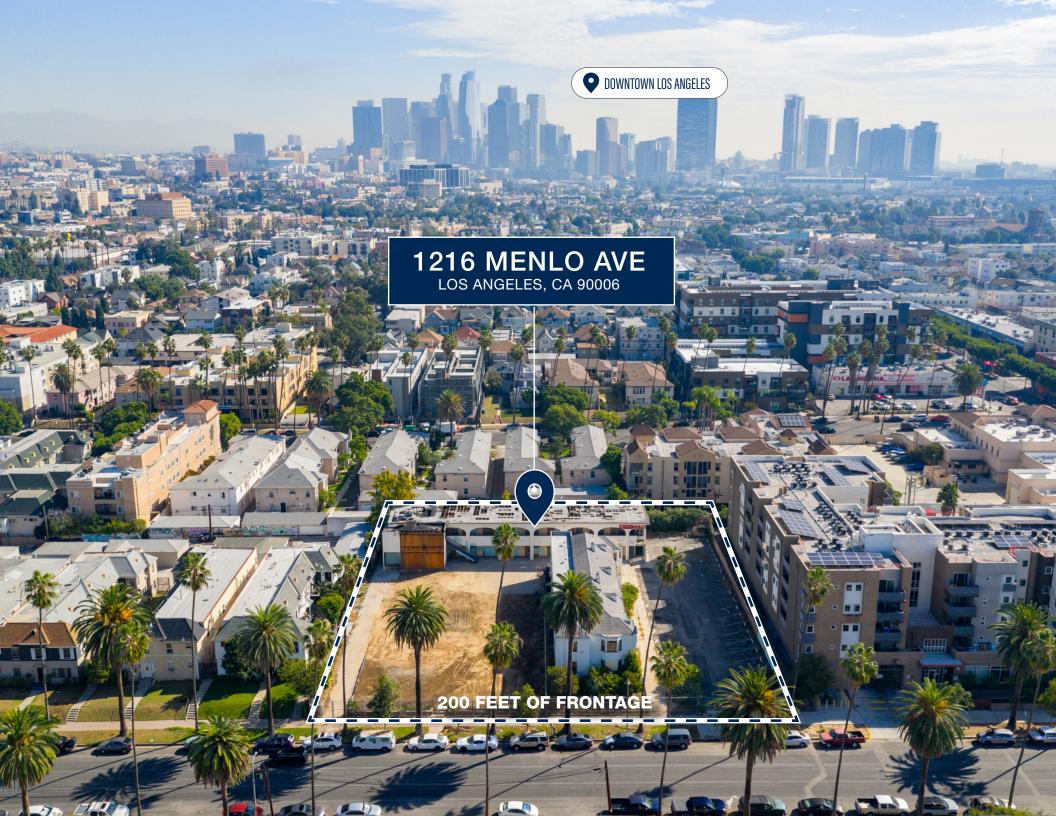
### PRICING INFORMATION

SALE PRICE:

Contact Agent for Pricing











## **LAND REPORT**

### **JURISDICTION**

Area Planning Commission:	Central APC
Community Plan Area:	Wilshire
Neighborhood Council:	Pico Union
Council District:	CD 1
Council Member:	Eunisses Hernandez
General Land Use:	High Medium Residential
Legal Description:	Lot 156 & 158

### **EXISTING CONDITIONS**

Zone:	R4-1VL
Lot Area:	39,995
APN:	5076-019-027

- 127 Potential Units via TOC
- 277 Potential Units via ED-1



### LOS ANGELES, CA 90006

## **DEVELOPMENT POTENTIAL (TOC)**

Ownership Plans | Contact Agents to Review the Plans

FAR:	3.26
Height:	74'3"
Stories:	6
Buildable Area:	105,306 SF
Density:	127 Units
Open Space:	11,925

### **TOC TIER 4 BASE INCENTIVES:**

- Increase in Number of Residential Density up to 80%
- Floor Area Ratio: Increase of 4.65:1
- Automobile Parking: No Residential Automobile Parking Required

### TOC TIER 4 ADDITIONAL INCENTIVES USED:

- Yard Setback: 35% Decrease in the Required Width or Depth of Two Individual Yards or Setbacks
- Open Space 25% Reduction
- Total Height: Height Increase of up to 33'





## **DEVELOPMENT POTENTIAL (ED-1)**

Contact Agents to Review ED-1 Study

FAR:	4.7
Height:	78'
Stories:	8
Floor Area:	186,265
Density:	277 Units

### **INCENTIVES:**

- Incentive for Height Increase (33')
- Incentive for Far Increase
- Incentive for Open Space Reduction
- Incentive to Reduce Rear and One Side Yard
- Incentive to Increase Density

NOTE: \*Potential to add two additional stories and increase density.



## KOREATOWN

### **1216 MENLO AVE** LOS ANGELES, CA 90006

### Where creativity meets culture, a true urban experience.

1216 Menlo Ave is located just south of prime Koreatown. one of the trendiest neighborhoods in Los Angeles. Boasting its walkability to multiple metro stop as well as a 10 minute drive to the heart of Downtown Los Angeles, the subject property is provided with great transit options to experience the best the Greater Los Angeles area has to offer. Located in a premier pedestrian location, the asset benefits from easy access to employers, major studios, financial firms, entertainment and historic attractions. Koreatown has seen a tremendous revitalization over the last decade. An influx of capital dedicated to the revitalization of Koreatown has attracted a new resident base of young urban dwellers. This new, hip client base has brought new restaurants, night clubs, and retail opportunities, making Koreatown one of the more desirable submarkets in the greater Los Angeles area.

In the past decade, Koreatown has experienced significant gentrification and development, specifically along Wilshire Boulevard. Most notable is Opus, a 428-unit luxury apartment building delivered in 2024. Additionally, residents are given convenient access to the Expo and Purple Metro lines. The Expo line offers service from Downtown LA all the way to Santa Monica. The purple line is currently undergoing an extension and once completed, will offer service to the current terminus at Wilshire/Western will extend westward for about nine miles and add seven new stations providing easy access to the Westside.







WALKER'S PARADISE

Daily errands do not require a car.

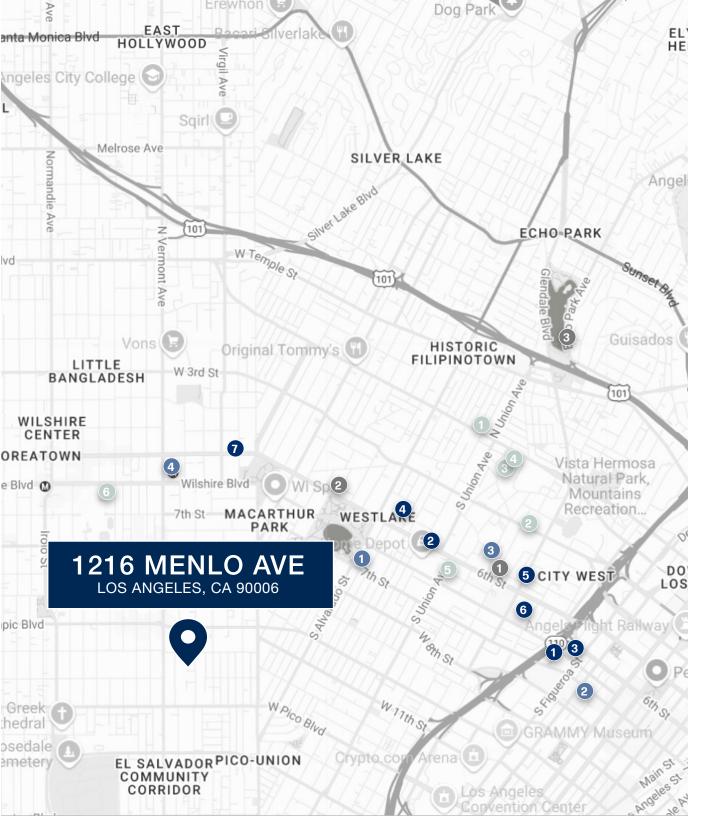


**VERY BIKEABLE** 

Biking is convenient for most trips







# Nearby Marcus & Millichap THE NEEMA GROUP Retail & Amenities

### **TRANSPORTATION**

- 1 Westlake/ MacArthur Park Subway Station
- 2 7 th St/ Metro Center Light Rail Station
- 3 6 th St/ Witmer St
- Wilshire/ Vermont

### **SCHOOLS**

- 1 Union Avenue Elementary School
- 2 Gratts Elementary School
- 3 Belmont High School
- 4 Harris Newmark High School
- 5 John Liechty Middle School
- 6 Pilgrim School

### **RETAIL**

- 1 Figat7th
- 2 The Home Depot
- 3 Chick-fil-A
- 4 Jack in the Box
- 5 Chipotle
- 6 Starbucks
- 7 Target

### **MISCELLANEOUS**

- Good Samaritan Hospital
- 2 MacArthur Park
- 3 Echo Park





### SALE COMPARABLES









### 1216 MENLO AVE LOS ANGELES, CA 90006

SALE PRICE	Unpriced
ZONING	R4-1VL
LAND AREA SF	39,995
PRICE PER SF LAND	N/A
SALE DATE	For Sale

4718	<b>OAKWOOD AVE</b>
LOS	ANGELES, CA 90004

SALE PRICE	\$4,995,000
ZONING	R3-1 Tier 3 TOC
LAND AREA SF	22,651
PRICE PER SF LAND	\$221
SALE DATE	Under Contract

SALE PRICE	\$3,050,000
ZONING	C2-1
LAND AREA SF	14,499
PRICE PER SF LAND	\$210
SALE DATE	11/4/2025

4705-4709 ELMWOOD AVE

LOS ANGELES, CA 90004

# LOS ANGELES, CA 90057 SALE PRICE \$2,925,000 ZONING C2-1 Tier 3 TOC LAND AREA SF 15,000 PRICE PER SF LAND \$195 SALE DATE 12/14/2023

417-419 S ALVARADO ST

Note: Unentitled Note: Unentitled

Note: Unentitled

### **1216 MENLO AVE**

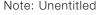
LOS ANGELES, CA 90006

## SALE COMPARABLES





SALE PRICE	\$7,550,500
ZONING	C4-2
LAND AREA SF	29,518
PRICE PER SF LAND	\$256
SALE DATE	8/13/2025
NI - 4 - 1   1 + 1 + 1	





4155 WILSHIRE BLVD LOS ANGELES, CA 90010

SALE PRICE	\$4,990,000
ZONING	CR (PKM)
LAND AREA SF	22,085
PRICE PER SF LAND	\$226
SALE DATE	2/7/2025
Note: Unentitled	



### 900-906 N ALVARADO ST LOS ANGELES, CA 90026

SALE PRICE	\$2,150,000
ZONING	C2-1VL & RD2- 1VL Tier 2 TOC
LAND AREA SF	15,000
PRICE PER SF LAND	\$143
SALE DATE	9/22/2025
Note: Unentitled	



### 315 N VERMONT AVE NORTH HOLLYWOOD, CA 90004

SALE PRICE	\$4,000,000
UNITS	60
LAND AREA SF	12,419
PRICE PER SF LAND	\$322
PRICE PER UNIT	\$66,667
SALE DATE	1/24/2025

Note: TOC

## 1216 MENLO AVENUE

LOS ANGELES, CA 90006

### **EXCLUSIVELY LISTED BY**

### **NEEMA AHADIAN**

Senior Managing Director of Investments CA BRE License #01346750 TEL: 310.909.5444 Neema@MarcusMillichap.com

Marcus & Millichap